Grayson College Annual Financial Report August 31, 2012

Grayson College Annual Financial Report Year Ended August 31, 2012

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Grayson College

Organizational Data For the Fiscal Year 2011 - 2012

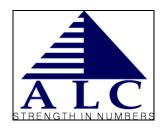
Board of Trustees

Officers

		Term Expires
Mrs. Janet Gott	President	2012
Mr. Bill McFatridge	Vice-President	2016
Vacant	Secretary	2016
	Members	
Mr. Jack Norman	Howe, Texas	2012
Mrs. Ruby Jo Williams	Sherman, Texas	2014
Mr. Ralph Jones	Denison, Texas	2014
Dr. Mary Moses	Sherman, Texas	2012

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Mr. Giles Brown	Vice President for Business Services
Dr. Jeanie Hardin	Vice President for Instructional Services
Mr. Gary Paikowski	Vice President for Information Technology
Dr. Roy Renfro	Vice President for Resource and Community Development
Mr. Marc Payne	Vice President for Student Services



ADAMI, LINDSEY & COMPANY, L.L.P.

Certified Public Accountants

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DAROLD P. ADAMI JAMES A. LINDSEY DAROLD P. ADAMI, JR. BELINDA W. DEVINCENTIS

Independent Auditor's Report

Board of Trustees Grayson College 6101 Grayson Drive Denison, Texas

Members of the Board:

We have audited the accompanying financial statements of the business-type activities and discretely presented component unit of Grayson College (College) as of and for the years ended August 31, 2012 and 2011, which collectively comprise the College's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the College's management. Our responsibility is to express opinions on these financial statements based on our audit.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and discretely presented component unit of Grayson College as of August 31, 2012 and 2011, and the respective changes in financial position and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated December 14, 2012 on our consideration of the College's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the College's financial statements as a whole. The accompanying supplementary schedules and statistical supplement listed in the table of contents are presented for purposes of additional analysis and are not a required part of the financial statements. The accompanying schedules of expenditures of federal and state awards are presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations* and the State of Texas Single Audit Circular, and are not a required part of the basic financial statements. The supplementary schedules of operating revenues, operating expenses by object, non-operating revenues and expenses, net assets by source and availability, schedule of expenditures of federal awards and schedule of expenditures of state awards have been subjected to the auditing procedures applied in the audit of the financial statements and, in our opinion, are fairly stated in all material respects in relation to the financial statements taken as a whole. The organizational data and the statistical supplement have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

Sherman, Texas

December 14, 2012

adami, Lindsey & Company, L.L.P.

GRAYSON COLLEGE MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE FISCAL YEAR ENDED AUGUST 31, 2012

Management's discussion and analysis of Grayson College's financial performance provides an overview of the college's financial activities for the fiscal year ended August 31, 2012. It should be read in conjunction with the college's financial statements which follow.

FINANCIAL HIGHLIGHTS

- Grayson College continued its pattern of good financial performance, again increasing total net assets. For fiscal year 2011-2012, total net assets increased \$4,348,747, or 11.2%. In fiscal year 2010-2011 total net assets increased \$2,233,651, and in fiscal year 2009-2010 the increase was \$1,375,014.
- Unrestricted net assets also increased in fiscal year 2011-2012, growing from \$21,990,019 to \$25,106,839, for a 14.2% increase.
- Total assets grew from \$98,935,981 at August 31, 2011to \$100,874,207 at August 31, 2012.
- Total liabilities were \$57,756,293 at August 31, 2012, down from \$60,166,814 at August 31, 2011.
- Operating revenue increased 1.3% to \$10,299,944.
- Operating expenses decreased \$2,501,855 or 6.4%.
- Net non-operating revenues decreased \$523,483 or 1.7%.

EXPLANATION OF FINANCIAL STATEMENTS

The Annual Financial Report consists of a series of financial statements. The core statements are known as *the Statement of Net Assets, the Statement of Revenue, Expenses, and Changes in Net Assets* and *the Statement of Cash Flows*. These statements comply with all the Statements issued by the Governmental Accounting Standards Board (GASB) that are currently in effect. Most significantly, they comply with GASB Statements 34 and 35, which are landmark pronouncements that changed the basic structure of financial reporting for governmental entities.

The *Statement of Net Assets* reflects assets, liabilities and net assets at a particular date of measurement, in this case August 31, 2012. In many respects it is similar to a balance sheet. The elements of the statement are classified as current assets, non-current assets, current liabilities, non-current liabilities, and net assets. The term "net assets" replaces the former term "fund balance." Net assets are further broken down as invested in capital assets, restricted, and unrestricted.

The Statement of Revenues, Expenses and Changes in Net Assets provides information on the change in net assets from the end of the prior fiscal year to the end of the current fiscal year by reporting on operating revenues, operating expenses, non-operating revenues and expenses and other revenues and expenses. Operating income (loss), which is the net of operating revenue and operating expenses, shows the financial result of the college's operations. Significantly, appropriations from the State of Texas and advalorem taxes from local property owners are reported in non-operating revenues and expenses because they do not come from our users, but rather from taxes on those that do not directly benefit from our services.

The *Statement of Cash Flows* provides relevant information about the cash receipts and cash payments of the college during the fiscal year. The *Statement of Cash Flows* is intended to compliment the accrual basis of accounting used in the financial statements by providing information about financing, capital and investing activities.

CONDENSED COMPARATIVE FINANCIAL INFORMATION

The following statements are condensed presentations of the *Statement of Net Assets* and the *Statement of Revenues, Expenses and Changes in Net Assets*. These are provided as summaries. For more complete presentations, please see the actual statements shown in following sections of this Annual Financial Report.

Condensed Statement of Net Assets August 31, 2012 and 2011

	<u>2012</u>	<u>2011</u>
Assets		
Capital assets (net accumulated depreciation)	\$ 68,964,140	\$ 68,400,561
All other assets	31,910,067	30,535,420
Total assets	100,874,207	98,935,981
<u>Liabilities</u>		
Non-current liabilities	52,292,895	55,056,412
All other liabilities	5,463,398	5,110,402
Total liabilities	57,756,293	60,166,814
Net Assets		
Invested in capital assets (net of related debt)	15,297,786	13,420,315
Restricted	2,713,289	3,358,833
Unrestricted	25,106,839	21,990,019
Total Net Assets	\$ 43,117,914	\$ 38,769,167

Condensed Statement of Revenues, Expenses and Changes in Net Assets for Years Ended August 31, 2012 and 2011

	<u>2012</u>	<u>2011</u>
Operating Revenue		
Tuition and fees (net of discounts)	\$ 4,923,045	\$ 4,590,793
Operating grants and contracts	3,445,770	3,202,555
Auxiliary enterprises (net of discounts)	1,700,829	2,082,368
Other operating revenues	230,300	287,504
Total Operating Revenues	10,299,944	10,163,220
Operating Expenses		
Instruction	13,235,594	13,088,651
Public service	630,664	693,903
Academic support	1,512,159	1,489,883
Student services	2,155,275	2,263,197
Institutional support	3,898,636	3,731,280
Operation and maintenance of plant	3,073,430	4,420,886
Scholarships and fellowships	6,510,510	7,469,020
Auxiliary enterprises	3,589,818	4,151,032
Depreciation	1,990,328	1,790,417
Total Operating Expenses	36,596,414	39,098,269
Operating Income (Loss)	(26,296,470)	(28,935,049)
Non-Operating Revenues (Expenses)		
State appropriations	9,002,532	9,038,194
Ad valorem taxes	12,578,742	12,549,900
Net other non-operating revenues (expenses)	9,053,943	9,570,606
Net Non-Operating revenues (expenses)	30,635,217	31,158,700

<u>Income before Transfers</u>	4,338,747	2,223,651
Transfers	10,000	10,000
Increase in Net Assets	4,348,747	2,233,651
Net Assets - Beginning of Year	38,769,167	36,535,516
Net Assets - End of Year	\$ 43,117,914	\$ 38,769,167

DISCUSSION OF FINANCIAL POSITION AND RESULTS OF OPERATIONS

As noted above, Grayson College had a successful fiscal year in 2011-2012, continuing the pattern of good financial results.

The chief measure of the financial success is a solid increase in net assets, which can be viewed as a measure of wealth for the school. In fiscal year 2011-2012, net assets for Grayson College increased \$4,348,747, or 11.2%, indicating a high level of financial success.

Grayson College uses a set of financial ratios to judge its financial position and the results of its operations. The college compares the ratios from its current fiscal year with those of past years and with the most recent statewide averages for Texas community colleges as reported by the Texas Higher Education Coordinating Board (THECB).

				Texas Community
	G	rayson Colle	ge	College Average
	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2011</u>
Return on Net Assets	11.2%	6.1%	3.9%	6.3%
Financial Vulnerability	0.69	0.56	0.56	0.29
Primary Reserve Ratio	0.72	0.60	0.59	0.34
Viability Ratio	0.53	0.46	0.41	1.34
Debt Burden Ratio	6.4%	6.3%	6.0%	2.9%
Net Operating Revenue Ratio	10.6%	5.4%	3.6%	5.0%

Return on Net Assets: Calculated by dividing the change in net assets by net assets at the start of the fiscal year, this ratio provides information of the degree of change in the college's wealth from one year to the next. Grayson College's results for fiscal year 2011-2012 were outstanding at 11.2%, considerably higher than prior fiscal years and the state-wide average for fiscal year 2010-2011.

Financial Vulnerability Ratio: Calculated by dividing unrestricted net assets by total operating expenses, this ratio measures an organization's ability to cover its expenditures from existing resources. Grayson College's results increased for 2011-2012 and are well over the state average.

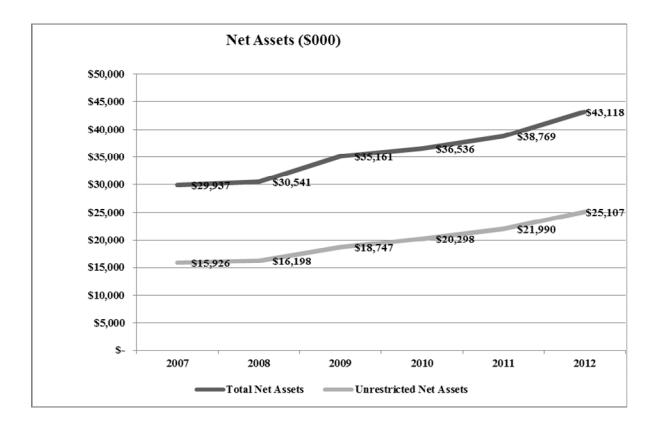
Primary Reserve Ratio: Dividing expendable net assets by total expenses produces this ratio which is a gauge of financial strength and flexibility. It is similar to the financial vulnerability ratio, but it takes into account expendable restricted net assets and non-operating expenses. Again, Grayson's results are improving and are much higher than the state average.

Viability Ratio: Dividing expendable reserves by long-term debt produces the viability ratio. Grayson College's ratio reflects the addition of the \$44,700,000 in general obligation debt but is improving over time as the debt load is paid off.

Debt Burden Ratio: This ratio measures how much of a college's total expense goes for debt service. It is calculated by dividing debt service by total expenditures. The ratio increased slightly for fiscal year 2011-2012 because debt service was essentially constant but total expenditures decreased.

Net Operating Revenue Ratio: This ratio indicates an operating surplus or deficit. It is calculated by dividing income before transfers by the sum of total operating revenues and net non-operating revenues. For 2011-2012, Grayson College's results improved significantly from the prior year and also exceed the average results for community colleges in fiscal year 2010-2011.

The following chart shows the amount of net assets at the end of recent fiscal years. The amount of net assets indicates the wealth of a school. The unrestricted segment of total net assets has the most flexibility in meeting financial opportunities or challenges. The chart provides a quick, visual representation of the recent history of excellent financial results that Grayson College has enjoyed.



The Grayson College Foundation is a component unit of Grayson College. In accordance with GASB Statement 39, the financial statements of the foundation are presented with those of the college. The prescribed presentation is for the foundation's statement to be presented separately in a format known as a discrete presentation. For fiscal year 2011-2012 the net assets of the foundation increased \$1,210,541.

CAPITAL ASSET AND DEBT ADMINISTRATION

The most significant activity in capital assets is associated with the construction and renovation of facilities funded by the general obligation bond issues from fiscal year 2007-2008. In May 2007, local voters approved the issuance of \$44,790,000 in general obligation bonds. Major projects completed in prior fiscal years from these bond proceeds include: (1) the construction of the Career and Technology Center which houses occupational programs, (2) the expansion and renovation of the Arts and Communications Center, (3) construction of a second floor connection between the Library and the Student Life Center, and the renovation of each of those buildings, (4) the renovation of the Sports and Recreation Center, and (5) the renovation of various other facilities on the Main Campus and the West Extension. The construction of the last major bond-financed project, a Culinary Arts/Hospitality Building, was substantially completed in January 2012, although final payment has not yet been made due to the need to correct some minor construction defects. Approximately \$900,000 of interest accumulated from the investment of bond proceeds remains to be used. Potential uses of this remnant include re-surfacing parking lots or upgrading portions of the college's sanitary sewer collection system.

Two capital projects are to be completed without the use of bond proceeds. One is the replacement of the college's sewer treatment facility by connecting to the City of Denison's system. The City of Denison has completed the acquisition of the necessary rights-of-way and started of construction on the sewer main. The college has awarded a contract for the construction of a lift station and a lengthy force service line to connect to the new sewer main. The college's total cost is estimated at \$1,300,000 and the completion date is estimated as April 1, 2013. The other project is the construction of a faculty to provide technical instruction on our South Campus in Van Alstyne. The facility will house programs in occupational safety, medical laboratory technician, welding, and electrician. Current projections call for contracts to be signed for construction in January 2013, and instruction to begin in the new building for the Spring 2014 semester. The total cost of the new facility for technical instruction will be approximately \$4,000,000, with approximately one-half of the funding provided by the U. S. Department of Commerce and the remaining funding coming from Grayson College's resources.

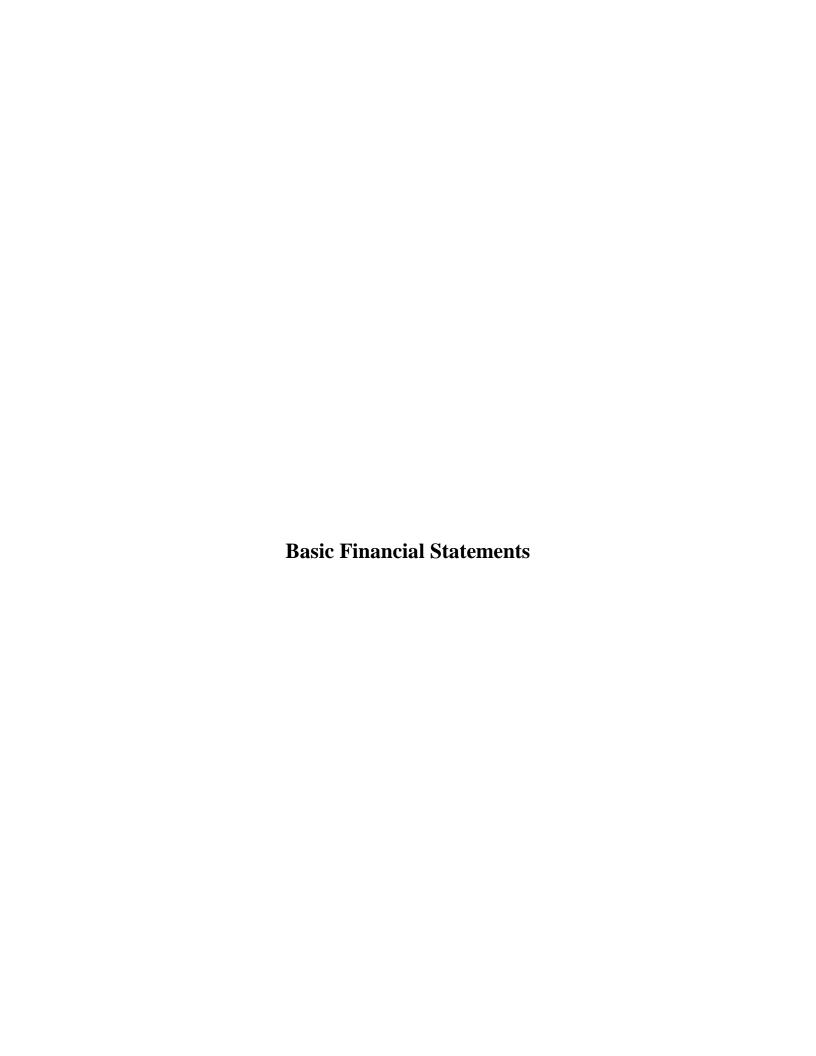
In October 2010, the college issued \$16,150,000 in Consolidated Fund Revenue Refunding Bonds. The transaction created an economic benefit to the college by replacing bonds issued in 2002, 2003 and 2004 with new debt at a lower interest rate, without lengthening the maturity date of the debt. The college does not expect to issue any debt in the foreseeable future.

OPERATING OUTLOOK

Management is not aware of any facts, decisions, or conditions that are expected to have a significant effect on the college's financial position or results of operations.

CONTACTING THE COLLEGE'S FINANCIAL MANAGEMENT

The financial report is designed to provide citizens, taxpayers, students and other customers, investors and creditors with a general overview of the college's finances and to demonstrate the college's accountability for the money it receives. Requests for additional financial information may be directed to the Vice President for Business Services, Grayson College, Denison, Texas, 75020.



Grayson College Statement of Net Assets August 31, 2012 and 2011

	2012	2011
ASSETS		
Current Assets		
Cash and Cash Equivalents	\$ 11,585,358	\$ 4,668,542
Short-Term Investments	15,864,622	11,091,422
Receivables (net of allowance for doubtful / uncollectible accounts)	1,268,545	1,685,516
Prepaid Expenses	109,144	97,774
Inventories for Resale	888,924	850,371
Total Current Assets	29,716,593	18,393,625
Noncurrent Assets		
Other Long-Term Investments	250,501	10,123,258
Escrow Deposit for Sewer Line	806,200	806,200
Capital Assets (net of accumulated depreciation)	68,964,140	68,400,561
Bond Issuance Costs (net of accumulated amortization)	1,136,773	1,212,337
Total Noncurrent Assets	71,157,614	80,542,356
Total Assets	100,874,207	98,935,981
LIABILITIES		
Current Liabilities		
	1,189,252	1 505 472
Accounts Payable Accrued Liabilities	228,180	1,525,473 269,500
Funds Held for Others	549,243	538,532
Deferred Revenues	795,214	237,235
Deposits Payable	44,780	48,105
Notes and Leases Payable (current portion)	38,638	36,525
Bonds Payable (current portion)	2,618,091	2,455,032
Total Current Liabilities	5,463,398	5,110,402
	3,403,370	3,110,402
Noncurrent Liabilities		
Accrued Compensated Absences	146,497	142,978
Notes and Leases Payable (net of current portion)	141,342	179,980
Bonds Payable (net of current portion)	52,005,056	54,733,454
Total Noncurrent Liabilities	52,292,895	55,056,412
Total Liabilities	57,756,293	60,166,814
NET ASSETS		
Invested in Capital Assets, Net of Related Debt	15,297,786	13,420,315
Restricted for:	, ,	, ,
Expendable:		
Student Financial Aid Programs	504,820	490,447
Instructional Programs	53,062	48,691
Loans	46,471	46,471
Capital Projects	1,307,420	1,890,721
Debt Service	794,084	875,296
Other	7,432	7,207
Unrestricted	25,106,839	21,990,019
Total Net Assets (Schedule D)	\$ 43,117,914	\$ 38,769,167

Grayson College Affiliated Organizations Statement of Financial Position August 31, 2012 and 2011

	Grayson College Foundation, Inc.			tion, Inc.
		2012		2011
ASSETS				
Current Assets				
Cash and Cash Equivalents	\$	750,293	\$	618,711
Short-Term Investments		325,398		220,725
Accrued Interest Receivable		633		875
Total Current Assets		1,076,324		840,311
Noncurrent Assets				
Long-Term Investments		7,715,762		6,717,486
Capital Assets (net of accumulated depreciation)		1,065,030		1,094,232
Total Noncurrent Assets		8,780,792		7,811,718
Total Assets	\$	9,857,116	\$	8,652,029
LIABILITIES AND NET ASSETS				
Current Liabilities				
Accounts Payable	\$	3,996	\$	9,450
Total Current Liabilities		3,996		9,450
Noncurrent Liabilities				
Total Liabilities		3,996		9,450
Net Assets				
Unrestricted		565,030		594,232
Temporarily Restricted		2,476,719		2,367,738
Permanently Restricted		6,811,371		5,680,609
Total Net Assets		9,853,120		8,642,579
Total Liabilities and Net Assets	\$	9,857,116	\$	8,652,029

Grayson College Statement of Revenues, Expenses and Changes in Net Assets Years Ended August 31, 2012 and 2011

	2012	2011
Operating Revenues		
Tuition and Fees (net of discounts of \$4,527,144 and \$4,179,785)	\$ 4,923,045	\$ 4,590,793
Federal Grants and Contracts	1,833,206	1,222,727
State Grants and Contracts	1,365,458	1,670,978
Non-Governmental Grants and Contracts	247,106	308,850
Sales and Services of Educational Activities	49,346	47,705
Auxiliary Enterprises (net of discounts of \$1,936,437 and \$1,890,884)	1,700,829	2,082,368
Other Operating Revenues	180,954	239,799
Total Operating Revenues (Schedule A)	10,299,944	10,163,220
Operating Expenses		
Instruction	13,235,594	13,088,651
Public Service	630,664	693,903
Academic Support	1,512,159	1,489,883
Student Services	2,155,275	2,263,197
Institutional Support	3,898,636	3,731,280
Operation and Maintenance of Plant	3,073,430	4,420,886
Scholarships and Fellowships	6,510,510	7,469,020
Auxiliary Enterprises	3,589,818	4,151,032
Depreciation	1,990,328	1,790,417
Total Operating Expenses (Schedule B)	36,596,414	39,098,269
Operating Income (Loss)	(26,296,470)	(28,935,049)
Non-Operating Revenues (Expenses)		
State Appropriations	9,002,532	9,038,194
Ad-Valorem Taxes for Maintenance and Operations	9,445,550	9,208,795
Ad-Valorem Taxes for General Obligation Bonds	3,133,192	3,341,105
Federal Grants and Contracts, Non-Operating	11,187,966	11,802,432
Investment Income (Net of Investment Expenses)	92,886	136,030
Interest on Capital Related Debt	(2,226,909)	(2,331,680)
Gain (Loss) of Disposition of Property		(36,196)
Other Non-Operating Revenues (Expenses)		20
Net Non-Operating Revenues (Expenses) (Schedule C)	30,635,217	31,158,700
Income Before Transfers	4,338,747	2,223,651
Transfer from GCC Foundation (Component Unit)	10,000	10,000
Increase in Net Assets	4,348,747	2,233,651
Net Assets - Beginning of Year	38,769,167	36,535,516
Net Assets - End of Year	\$ 43,117,914	\$ 38,769,167

Grayson College Affiliated Organizations Statement of Activities Years Ended August 31, 2012 and 2011

	Grayson College Foundation, Inc.			tion, Inc.
	2012		2011	
Revenues			•	
Gifts and Contributions	\$	1,025,085	\$	457,584
Gifts in Kind - Grayson College		206,929		191,842
Federal Grants		10,000		51,823
Building Rentals		16,976		18,125
Other Income		1,300		
Interest / Investment Income		131,449		132,281
Unrealized Investment Income		408,595		449,490
Total Revenues		1,800,334		1,301,145
Expenses				
Salary and Wages		173,735		198,319
Services and Supplies		107,190		92,727
Scholarships		269,666		236,891
Depreciation		29,202		29,041
Total Expenses		579,793		556,978
Income Before Transfers		1,220,541		744,167
Transfer to Grayson College		(10,000)		(10,000)
Change in Net Assets		1,210,541		734,167
Net Assets - Beginning of Year		8,642,579		7,908,412
Net Assets - End of Year	\$	9,853,120	\$	8,642,579

Grayson College Statement of Cash Flows Years Ended August 31, 2012 and 2011

	2012	2011
Cash Flows from Operating Activities		
Receipts from Students and Other Customers	\$ 7,179,826	\$ 6,631,039
Receipts of Grants and Contracts	4,074,069	3,072,948
Payments to or on Behalf of Employees	(17,090,315)	(16,128,697)
Payments to Suppliers for Goods and Services	(9,776,181)	(12,802,014)
Payments of Scholarships	(6,510,510)	(7,469,020)
Net Cash Flows from Operating Activities	(22,123,111)	(26,695,744)
Cash Flows from Noncapital Financing Activities		
Ad-Valorem Tax Revenues	12,603,956	12,534,401
Receipts of State Appropriations	7,575,517	6,912,430
Receipts of Grants and Contracts (Nonoperating)	11,188,914	11,819,354
Receipts from Student Organizations and Other Agency Transactions	1,697,890	1,943,152
Payments to Student Organizations and Other Agency Transactions	(1,687,179)	(1,911,785)
Transfer from GCC Foundation (Component Unit)	10,000	10,000
Other		20
Net Cash Flows from Noncapital Financing Activities	31,389,098	31,307,572
Cash Flows from Capital and Related Financing Activities		
Purchases of Capital Assets	(2,782,253)	(5,166,878)
Payment on Capital Debt and Leases	(4,771,480)	(4,723,150)
Payment to Refunding Escrow Agent		(272,819)
Net Cash Flows from Capital and Related Financing Activities	(7,553,733)	(10,162,847)
Cash Flows from Investing Activities		
Proceeds from Sale and Maturity of Investments	14,711,017	9,386,268
Investment Earnings	105,005	195,681
Purchase of Investments	(9,611,460)	(4,421,075)
Net Cash Flows from Investing Activities	5,204,562	5,160,874
Increase (Decrease) in Cash and Cash Equivalents	6,916,816	(390,145)
Cash and Cash Equivalents - Beginning of Year	4,668,542	5,058,687
Cash and Cash Equivalents - End of Year	\$ 11,585,358	\$ 4,668,542

	2012			2011	
Reconciliation of Operating Income (Loss) to Net Cash					
(Used in) Operating Activities					
Operating Income (Loss)	\$	(26,296,470)	\$	(28,935,049)	
Adjustments to Reconcile Operating Income (Loss) to Net Cash		<u> </u>		, , , , , , , , , , , , , , , , , , , ,	
(Used in) Operating Activities					
Depreciation		1,990,328		1,790,417	
State-Paid Employee Benefits		1,427,015		2,125,764	
Change in Assets and Liabilities					
Receivables (net)		381,900		(197,541)	
Prepaid Expenses		(11,370)		87,661	
Inventories for Resale		(38,553)		(111,168)	
Accounts Payable		(96,415)		(1,157,113)	
Accrued Liabilities		(34,200)		(28,089)	
Deferred Revenues		557,979		(269,926)	
Deposits Payable		(3,325)		(700)	
Total Adjustments		4,173,359		2,239,305	
Net Cash (Used in) Operating Activities	\$	(22,123,111)	\$	(26,695,744)	
SUPPLEMENTARY SCHEDULE TO STATEM	ENT OI	F CASH FLOWS			
Noncash Investing, Capital and Financing Activities					
Bond Proceeds Deposited with Advance Refunding Escrow Agent	\$		\$	15,888,030	
Payment of Bond Issuance Coss Withheld from Bond Proceeds	\$		\$	428,282	
Purchase of Equipment by Issuance of Debt	\$		\$	222,696	

Grayson College Affiliated Organizations Statement of Cash Flows Years Ended August 31, 2012 and 2011

	Grayson College Foundation, Inc.				
		2012		2011	
Cash Flows from Operating Activities			•		
Change in Net Assets	\$	1,210,541	\$	734,167	
Adjustments to Reconcile Change in Net Assets to Net Cash Provided					
by Operating Activities:					
Depreciation		29,202		29,041	
Net (Gains) Losses on Investments		(373,762)		(460,995)	
Change in Operating Assets and Liabilities:					
Accrued Interest Receivable		242		4,295	
Accounts Payable		(5,454)		(1,354)	
Net Cash Flows from Operating Activities		860,769		305,154	
Cash Flows from Investing Activities					
Purchases of Investments		(3,419,612)		(2,506,902)	
Proceeds from Sale of Investments		2,690,425		2,380,294	
Purchases of Capital Assets				(17,860)	
Net Cash Flows from Investing Activities		(729,187)		(144,468)	
Cash Flows from Financing Activities					
Net Increase (Decrease) in Cash		131,582		160,686	
Cash - Beginning of Year		618,711		458,025	
Cash - End of Year	\$	750,293	\$	618,711	

NOTE 1 - REPORTING ENTITY

Grayson College (College) was established in 1963, in accordance with the laws of the State of Texas, to serve the educational needs of Grayson County and the surrounding areas. The Board of Trustees (Board), a seven-member group, has governance responsibilities over all activities related to the College. The Board has decision-making authority, the authority to levy taxes, the power to designate management, the ability to significantly influence operations and primary accountability for fiscal matters of the College.

Government Accounting Standards Board (GASB) Statement No. 14, *The Financial Reporting Entity* (as amended by GASB Statement No. 39, *Determining Whether Certain Organizations are Component Units*), establishes the standards for defining and reporting on the financial reporting entity. This statement defines the financial reporting entity as consisting of (1) the primary government; (2) organizations for which the primary government is financially accountable; and (3) other organizations for which the nature and significance of their relationship with the primary government are such that exclusion would cause the reporting entity's financial statements to be misleading or incomplete. A primary government is financially accountable for those organizations if the primary government appoints a voting majority of an organization's governing body, and either can impose its will on that organization or there is a potential for the organization to provide specific financial benefits to, or impose specific financial burdens on, the primary government.

The College is considered to be a special purpose, primary government according to this standard. Although the College receives funding from local, state and federal agencies and must comply with the spending, reporting and recordkeeping requirements of these entities, it is not a component unit of any other governmental entity. One organization, the Grayson College Foundation (Foundation) meets the criteria of GASB Statements No. 14 and 39 and has been presented as a discrete component unit of the College (see Note 17).

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Reporting Guidelines

The College prepares its financial statements in conformity with accounting principles generally accepted in the United States of America applicable to governmental units in conjunction with the *Annual Financial Reporting Requirements for Texas Public Community and Junior Colleges* issued by the Texas Higher Education Coordinating Board (Coordinating Board). The College applies all applicable GASB pronouncements and all applicable Financial Accounting Standards Board (FASB) statements and interpretations issued on or before November 30, 1989, unless they conflict or contradict GASB pronouncements. The College has elected not to apply FASB guidance issued subsequent to November 30, 1989, unless specifically adopted by the GASB. The College is reported as a special-purpose government engaged in business-type activities.

GASB Statement No. 34, *Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments* (GASB Statement No. 34) established a new financial reporting model for state and local governments that included the addition of management's discussion and analysis, government-wide financial statements, required supplementary information and the elimination of the effects of internal service activities to the already required fund financial statements and notes. GASB Statement No. 34 also requires governments to present its net assets (or equity) into the following three components:

Invested in Capital Assets, Net of Related Debt – This component consists of capital assets net of accumulated depreciation and reduced by the outstanding debt that is attributable to the acquisition, construction or improvement of those assets.

Restricted – This component includes those assets upon which constraints have been placed on their utilization. Such constraints may be placed externally (by creditors, grantors, contributors, or laws or regulations of other governments) or imposed by law through constitutional provisions or enabling legislation.

Unrestricted – This component represents the net assets that are available for use to fulfill the educational purposes of the College. It includes all net assets that are not classified as "invested in capital assets, net of related debt" or "restricted."

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

B. Basis of Accounting

The financial statements of the College are reported using the *economic resources measurement focus* and the *accrual basis of accounting*. Revenues are recorded when earned and all expenses are recorded when they have been reduced to a legal or contractual obligation to pay. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

C. Revenue Classifications

The College distinguishes operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services in connection with the College's principal ongoing operations. The principal operating revenues are tuition and related fees. Operating revenues include charges for services and program-specific grants and contributions. Charges for services include assessments to students and others who purchase, use or directly benefit from the goods, services or privileges provided. Revenues in this category include tuition and fees, and sales of auxiliary or educational activities. Program-specific grants and contributions arise from nonexchange transactions with other governments, organizations or individuals that are restricted for use in a particular program. Revenues in this category include program-specific grants and contracts with federal, state and other organizations, and investment income restricted to a specific program.

Non-operating revenues include all revenues that are not classified as operating revenues as discussed above. Revenues in this category include state allocations, property taxes and grants, contributions and investment earnings that are not restricted to a specific program.

D. Tuition Discounting

Texas Public Education Grants – Certain tuition amounts are required to be set aside for use as scholarships by qualifying students. This set aside, called the Texas Public Education Grant (TPEG) is shown with tuition and fee revenue amounts as a separate set aside amount (Texas Education Code §56.033). When the award is used by the student for tuition and fees, the amount is recorded as a tuition discount. If the amount is dispersed directly to the student, the amount is recorded as a scholarship expense.

Title IV, Higher Education Act Program Funds – Certain Title IV HEA Program funds are received by the College to pass through to the student. These funds are initially received by the College and recorded as revenue. When the award is used by the student for tuition and fees, the amount is recorded as a tuition discount. If the amount is dispersed directly to the student, the amount is recorded as a scholarship expense.

Texas Grants – Texas Grant funds are received by the College to pass through to the student. These funds are initially received by the College and recorded as revenue. When the award is used by the student for tuition and fees, the amount is recorded as a tuition discount. If the amount is dispersed directly to the student, the amount is recorded as a scholarship expense.

Other Tuition Discounts – The College awards tuition and fee scholarships from institutional funds to students who qualify. When these amounts are used for tuition and fees, the amount is recorded as a tuition discount. If the amount is dispersed directly to the student, the amount is recorded as a scholarship expense.

E. Budgetary Data

Each community college in Texas is required by law to prepare an annual operating budget of anticipated revenues and expenditures for the fiscal year beginning September 1. The College's Board of Trustees adopts the budget, which is prepared on the accrual basis of accounting except that depreciation expense is not budgeted. A copy of the approved budget and subsequent amendments must be filed with the Coordinating Board, Legislative Budget Board, Legislative Reference Library, and Governor's Office of Budget and Planning by December 1.

F. Cash and Cash Equivalents

The College's cash and cash equivalents are considered to be cash on hand, demand and time deposit accounts, and short-term investments with original maturities of three months or less from the date of acquisition.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

G. Investments

The College's investments are reported at fair value in accordance with GASB Statement No. 31, Accounting and Financial Reporting for Certain Investments and for External Investment Pools. The information for determining the fair value of investments is derived from published sources, if available, and from professional investment advisors. Short-term investments have an original maturity greater than three months but less than one year at the time of purchase. Public funds investment pools are also considered to be short-term investments. Long-term investments have an original maturity of greater than one year at the time of purchase.

H. Property Taxes

The College's property tax is levied each October 1 on the assessed value listed as of the prior January 1 for all real and business personal property located within the taxing district of the College. The assessed value of the roll on January 1, 2011, was \$10,239,690,000. Exemptions and abatements of \$3,168,077,000 are allowed, resulting in a taxable value of \$7,071,613,000. The tax levy of \$12,353,993 is the result of multiplying the value of the tax roll by the tax rates set by the Board. The tax rates assessed for the year ended August 31, 2012 to finance Unrestricted Current Fund operations and debt service for general obligation bonds were \$0.136168 and \$0.045632 per \$100 valuation, respectively.

Property tax collections during the year ended August 31, 2012 were \$12,004,527 for current taxes, \$272,117 for delinquent taxes, and \$252,239 for penalties, interest and attorney fees. Tax collections for the year ended August 31, 2012 were 99% of the current tax levy. Other taxes (from non-property sources) collected during the year ended August 31, 2011 totaled \$75,515.

Property taxes are due on October 1 each year and become delinquent on February 1. The allowance for uncollectible taxes is based upon historical experience of the College.

I. Inventories

Goods held for resale by the College's auxiliary enterprises as of August 31, 2012 and 2011 are recorded as inventory. The inventory items are valued at cost or estimated cost calculated as a percentage of retail.

J. Capital Assets

Capital assets are stated at cost. Donated capital assets are valued at their estimated fair market value on the date received. The College's capitalization policy includes real or personal property with a value equal to or greater than \$5,000 and has an estimated life of greater than two years. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend the assets' lives are charged to operating expense in the year in which the expense is incurred. The College reports depreciation under a single-line item as a business-type unit. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. The following lives are used:

Buildings	50 years
Facilities and Other Improvements	20 years
Furniture, Machinery, Vehicles and Other Equipment	10 years
Telecommunications and Peripheral Equipment	5 years
Library Books	15 years

The College does not own any collections and has not adopted any specific policies in regard to accounting for collections.

K. Deferred Revenues

Tuition, fees and other revenues received and related to future periods have been deferred.

L. Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

M. Income Taxes

The College is exempt from income taxes under Internal Revenue Code Section 115, *Income of States, Municipalities, Etc.*, although unrelated business income may be subject to income taxes under Internal Revenue Code Section 511 (a)(2)(B), *Imposition of Tax on Unrelated Business Income of Charitable, Etc. Organizations*. The College had no unrelated business income tax liability for the year ended August 31, 2012.

N. Restricted Resources

When the College incurs an expense for which it may use either restricted or unrestricted assets, it uses the restricted assets first unless unrestricted assets will have to be returned because they were not used.

NOTE 3 - AUTHORIZED INVESTMENTS

Authorized Investments

The College is authorized to invest in obligations and instruments as defined in the Public Funds Investment Act (Section 2256.001 Texas Government Code). These investments include (1) obligations of the United States or its agencies, (2) direct obligations of the State of Texas or its agencies, (3) obligations of political subdivisions rated not less than A by a national investment rating firm, (4) certificates of deposit, and (5) other instruments or obligations authorized by statute.

The Foundation, as a nonprofit organization, is not subject to the Public Funds Investment Act. As a result, the Foundation can and does invest in other types of investments, including corporate equities, corporate debt instruments, mutual funds and common investment trusts investing in corporate equities and debt, and land and other property.

NOTE 4 - DEPOSITS AND INVESTMENTS

Cash and Deposits

Cash and Deposits at August 31, 2012 and 2011, as reported on the Statement of Net Assets (Exhibit 1), consist of the following items:

	2012	2011
Petty Cash	\$ 4,220	\$ 4,220
Bank Deposits:		
Demand Accounts	11,581,138	4,664,322
Time and Savings Accounts	492,689	10,923,539
Total Cash and Deposits	\$ 12,078,047	\$ 15,592,081

Custodial credit risk for deposits is the risk that in the event of a bank failure, the College's deposits may not be returned or the College will not be able to recover collateral securities in the possession of an outside party. The College's policy requires deposits to be 100% secured by collateral valued at market less the amount of the Federal Deposit Insurance Corporation (FDIC) insurance. At August 31, 2012 and 2010, the College's deposits are not exposed to custodial credit risk.

Investments

The following schedule summarizes the College's investments as of August 31, 2012:

		Credit	Investment Maturities (in Years)			
Type of Security	Fair Value	Rating	Less than 1	1 to 2 Years	More than 2	
Investment Pools	\$ 15,622,434	AAA	\$ 15,622,434	\$	\$	
Total Investments	\$ 15,622,434		\$ 15,622,434	\$	\$	

NOTE 4 - DEPOSITS AND INVESTMENTS (Continued)

Investments (Continued)

The following schedule summarizes the College's investments as of August 31, 2011:

		Credit	Investment Maturities (in Years)			
Type of Security	Fair Value	Rating	Less than 1	1 to 2 Years	More than 2	
Investment Pools	\$ 10,291,141	AAA	\$ 10,291,141	\$	\$	
Total Investments	\$ 10,291,141		\$ 10,291,141	\$	\$	

Credit risk is the risk that an insurer or other counterparty to an investment will not fulfill its obligations. In accordance with State law and the College's investment policy, investments in mutual funds and external pools must be rated at least AAA, commercial paper must be rated at least A-1 or P-1, and investments in obligations from other states, municipalities, counties, etc. must be rated at least A.

Custodial credit risk for investments is the risk that, in the event of the failure of the counterparty, the College will not be able to recover the value of its investments or collateral securities that are in possession of an outside party.

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. Investments held for longer periods are subject to increased risk of adverse interest rate changes. The College's policy provides that investments to be purchased must have final maturities of five years or less.

Concentration of credit risk is the risk of loss attributed to the magnitude of the College's investments in a single issuer. The College's policy does not place a limit on the amount that may be invested in any one issuer. This risk does not apply to U.S. Government securities or investments in an external investment pool. At August 31, 2012 and 2011, the College did not have a concentration of credit risk in its investment portfolio.

The Public Funds Investment Act (discussed on previous pages) also requires the College to have independent auditors perform test procedures related to investment practices as prescribed by that legislation. The College is in substantial compliance with the requirements of the Public Funds Investment Act.

Reconciliation

The following table reconciles Deposits and Investments presented with this note and amounts reported in the Statement of Net Assets (Exhibit 1):

2012	2011
\$ 12,078,047	\$ 15,592,081
15,622,434	10,291,141
\$ 27,700,481	\$ 25,883,222
\$ 11,585,358	\$ 4,668,542
15,864,622	11,091,422
250,501	10,123,258
\$ 27,700,481	\$ 25,883,222
	\$ 12,078,047 15,622,434 \$ 27,700,481 \$ 11,585,358 15,864,622 250,501

NOTE 5 - CAPITAL ASSETS

A summary of the changes in the College's capital assets during the year ended August 31, 2012 is shown below:

	Balance			Balance	
	Sept. 1, 2011	Additions	Retirements	August 31, 2012	
Not Depreciated					
Land	\$ 1,251,740	\$	\$	\$ 1,251,740	
Construction in Progress	2,134,513	1,690,983	3,647,451	178,045	
Total - Not Depreciated	3,386,253	1,690,983	3,647,451	1,429,785	
Other Capital Assets					
Buildings and Improvements	63,516,159	3,659,726		67,175,885	
Facilities and Other Improvements	6,618,855	210,347		6,829,202	
Furniture, Vehicles and					
Other Equipment	6,078,299	604,052		6,682,351	
Library Books	1,057,961	36,250		1,094,211	
Subtotal	77,271,274	4,510,375		81,781,649	
Accumulated Depreciation					
Buildings and Improvements	6,187,830	1,176,227		7,364,057	
Facilities and Other Improvements	1,716,236	277,552		1,993,788	
Furniture, Vehicles and					
Other Equipment	3,594,758	495,629		4,090,387	
Library Books	758,142	40,920		799,062	
Subtotal	12,256,966	1,990,328		14,247,294	
Net - Other Capital Assets	65,014,308	2,520,047		67,534,355	
Totals	\$ 68,400,561	\$ 4,211,030	\$ 3,647,451	\$ 68,964,140	

A summary of the changes in the College's capital assets during the year ended August 31, 2011 is shown below:

	Balance Sept. 1, 2010	Additions Retirements		Balance August 31, 2011
Not Depreciated				
Land	\$ 1,251,740	\$	\$	\$ 1,251,740
Construction in Progress	9,614,152	830,674	8,310,313	2,134,513
Total - Not Depreciated	10,865,892	830,674	8,310,313	3,386,253
Other Capital Assets				
Buildings and Improvements	54,871,503	8,644,656		63,516,159
Facilities and Other Improvements	5,188,269	1,446,567	15,981	6,618,855
Furniture, Vehicles and				
Other Equipment	5,407,476	900,121	229,298	6,078,299
Library Books	1,032,279	25,682		1,057,961
Subtotal	66,499,527	11,017,026	245,279	77,271,274
Accumulated Depreciation				
Buildings and Improvements	5,122,342	1,065,488		6,187,830
Facilities and Other Improvements	1,483,172	241,489	8,425	1,716,236
Furniture, Vehicles and				
Other Equipment	3,295,607	441,815	142,664	3,594,758
Library Books	716,517	41,625		758,142
Subtotal	10,617,638	1,790,417	151,089	12,256,966
Net - Other Capital Assets	55,881,889	9,226,609	94,190	65,014,308
Totals	\$ 66,747,781	\$ 10,057,283	\$ 8,404,503	\$ 68,400,561

NOTE 5 - CAPITAL ASSETS (Continued)

Construction in Progress

As of August 31, 2012, the College is involved in planning and design phase for the construction of a Career and Technology Center for the College's South Campus. Estimated total cost for this project is approximately \$4,000,000. A contract for architectural services has been executed totaling approximately \$229,000, of which approximately \$172,000 was incurred through August 31, 2012. Contracts for construction and other costs of the project will be executed during the year ended August 31, 2013. The College expects a significant portion of the costs of this project to be incurred by August 31, 2013.

NOTE 6 - RECEIVABLES

Details of the College's receivables, including the allowance for uncollectible amounts, as of August 31, 2012 and 2011 are as follows:

	2012	2011
Accounts Receivable	\$ 51,297	\$ \$ 103,550
Tuition and Fees Receivable	978,233	774,072
Property Taxes Receivable	843,840	873,503
Interest Receivable	451	9,361
Loans Receivable	30,743	30,743
Federal Receivables	224,587	297,690
State Receivables	168,530	400,791
Total Receivables	 2,297,681	 2,489,710
Allowance for Uncollectible Accounts	(1,029,136)	(804,194)
Totals	\$ 1,268,545	\$ 1,685,516

NOTE 7 - LONG-TERM DEBT

The following schedule summarizes the changes in the long-term indebtedness of the College for the year ended August 31, 2012:

	Balance			Balance	Due Within
	Sept. 1, 2011	Additions	Retirements	August 31, 2012	One Year
General Obligations Bonds	\$ 42,155,000	\$	\$ 1,435,000	\$ 40,720,000	\$ 1,575,000
Revenue Bonds	14,065,000		1,070,000	12,995,000	1,095,000
Unamortized Premium on Bonds	1,674,830		110,307	1,564,523	
Deferred Bonds Payable	(706,344)		(49,968)	(656,376)	(51,909)
Total Bonds Payable	57,188,486		2,565,339	54,623,147	2,618,091
Notes and Capital Leases Payable	216,505		36,525	179,980	38,638
Total Bonds and Notes Payable	57,404,991		2,601,864	54,803,127	2,656,729
Compensated Absences	178,723	206,78	202,960	182,546	36,049
Totals	\$ 57,583,714	\$ 206,78	\$ 2,804,824	\$ 54,985,673	\$ 2,692,778

NOTE 7 - LONG-TERM DEBT (Continued)

The following schedule summarizes the changes in the long-term indebtedness of the College for the year ended August 31, 2011:

	Balance Sept. 1, 2010	Additions	Retirements	Balance August 31, 2011	Due Within One Year
General Obligations Bonds	\$ 43,465,000	\$	\$ 1,310,000	\$ 42,155,000	\$ 1,435,000
Revenue Bonds	15,560,000	15,215,000	16,710,000	14,065,000	1,070,000
Unamortized Premium on Bonds	915,191	857,525	97,886	1,674,830	
Deferred Bonds Payable	(56,774)	(755,857)	(106,287)	(706,344)	(49,968)
Total Bonds Payable	59,883,417	15,316,668	18,011,599	57,188,486	2,455,032
Notes and Capital Leases Payable	67,194	222,696	73,385	216,505	36,525
Total Bonds and Notes Payable	59,950,611	15,539,364	18,084,984	57,404,991	2,491,557
Compensated Absences	192,011	207,878	221,166	178,723	35,745
Totals	\$ 60,142,622	\$ 15,747,242	\$ 18,306,150	\$ 57,583,714	\$ 2,527,302

Bonds Payable

The College has the following bond issues outstanding as of August 31, 2012.

On November 27, 2007, the College issued General Obligation Bonds, Series 2007 in the amount of \$9,630,000 for the purposes of renovating, constructing and equipping College buildings. These bonds are payable from a continuing direct annual ad valorem tax levied by the College on all taxable property to provide for the payment of principal and interest. Principal payments from \$300,000 to \$695,000 are due beginning on August 15, 2009 through 2029. Semiannual interest payments at interest rates ranging from 4% to 5% are due beginning February 15, 2009. The balance outstanding on this bond issue as of August 31, 2012 is \$8,680,000.

On January 22, 2008, the College issued General Obligation Bonds, Series 2008 in the amount of \$35,135,000 for the purposes of renovating, constructing and equipping College buildings. These bonds are payable from a continuing direct annual ad valorem tax levied by the College on all taxable property to provide for the payment of principal and interest. Principal payments from \$100,000 to \$2,600,000 are due beginning on August 15, 2009 through 2029. Semiannual interest payments at interest rates ranging from 3.375% to 5% are due beginning February 15, 2009. The balance outstanding on this bond issue as of August 31, 2012 is \$32,040,000.

On October 1, 2010, the College issued Consolidated Fund Revenue Refunding Bonds, Series 2010 in the amount of \$15,215,000 for the purpose of advance refunding of \$15,560,000 of the College's revenue bonds (Series 2002, 2003 and 2004). Various revenues, including tuition, general use fees and gross revenues of the College's auxiliary enterprises, are pledged for the debt service of the bonds. Principal payments from \$605,000 to \$1,300,000 are due beginning August 15, 2011 through 2024. Semiannual interest payments ranging from 2% to 4% are due beginning February 15, 2011. The balance outstanding on this bond issue as of August 31, 2012 is \$12,995,000.

NOTE 7 - LONG-TERM DEBT (Continued)

Bonds Payable (Continued)

The principal and interest requirements related to the bonded indebtedness are listed below:

Year Ended	General Obligation Bonds		Revenue Bonds		Total Requirements		
August 31,	Principal	Interest	Principal	Interest	Principal	Interest	
2013	\$ 1,575,000	\$ 1,703,605	\$ 1,095,000	\$ 443,100	\$ 2,670,000	\$ 2,146,705	
2014	1,690,000	1,637,105	1,120,000	421,200	2,810,000	2,058,305	
2015	1,885,000	1,574,137	1,140,000	398,800	3,025,000	1,972,937	
2016	1,955,000	1,504,261	1,035,000	364,600	2,990,000	1,868,861	
2017	2,030,000	1,429,762	1,065,000	333,550	3,095,000	1,763,312	
2018 - 2022	11,340,000	5,948,405	6,000,000	1,048,000	17,340,000	6,996,405	
2023 - 2027	13,800,000	3,490,220	1,540,000	85,800	15,340,000	3,576,020	
2028 - 2032	6,445,000	470,520			6,445,000	470,520	
Total	\$ 40,720,000	\$ 17,758,015	\$ 12,995,000	\$ 3,095,050	\$ 53,715,000	\$ 20,853,065	

Advance Refunding / Bonds Payable - Deferred

In prior years, the College defeased certain bonds by placing the proceeds of new bonds in an irrevocable trust to provide for all future debt service payments on the old bonds. Accordingly, the assets of the trust account and liabilities for the defeased bonds are not included in the College's financial statements. In accordance with GASB Statement No. 23, Accounting and Financial Reporting for Refundings of Debt by Proprietary Activities, the difference between the book value of the old debt and the amount required to retire the debt is deferred and is not reported on the statement of activities.

This deferral is amortized over the original life of the old bonds or the life of the new bonds, whichever is less. Amortization of the deferred bonds payable will be as follows:

Year Ending August 31,	
2013	\$ 51,908
2014	54,092
2015	56,032
2016	51,423
2017	53,606
2018 - 2022	305,873
2023 - 2027	 83,442
Total	\$ 656,376

As of August 31, 2012, all of the defeased bonds have been retired.

Notes and Capital Leases Payable

On May 3, 2011, the College executed a tax-exempt equipment lease with PNC Equipment Finance LLC for the acquisition of golf course equipment (golf cars). This note bears interest at the rate of 10.67% and is payable in monthly installments of \$2,711, including principal and interest, beginning July 3, 2011 through June 3, 2015. On July 3, 2015, a final balloon payment of \$50,000 is due to retire the balance of the note. The value of the equipment purchased under this lease totaled \$155,550. Amortization of these assets is included with depreciation expense.

On June 21, 2011, the College executed a tax-exempt equipment lease with PNC Equipment Finance LLC for the acquisition of golf course equipment (mowers and utility vehicle). This note bears interest at the rate of 5.29% and is payable in monthly installments of \$1,274, including principal and interest, beginning July 21, 2011 through June 21, 2016. The value of the equipment purchased under this lease totaled \$67,146. Amortization of these assets is included with depreciation expense.

NOTE 7 - LONG-TERM DEBT (Continued)

Notes and Capital Leases Payable (Continued)

The following table shows the debt service requirements for these equipment leases.

	PNC E	LLC		
Year Ended August 31,	Golf Cars	Equipment	Total	
2013	\$ 32,532	\$ 15,284	\$ 47,816	
2014	32,532	15,285	47,817	
2015	77,110	15,285	92,395	
2016		12,737	12,737	
Thereafter				
Total Debt Service	142,174	58,591	200,765	
Less Interest Portion	(13,976)	(6,809)	(20,785)	
Notes and Leases Payable	\$ 128,198	\$ 51,782	\$ 179,980	

Interest Expense

During the year ended August 31, 2012, the College incurred interest costs of \$2,241,574 on its bonds, notes and capital leases payable. Of this amount, \$2,226,909 was charged to expense and \$14,670 was capitalized as a component of construction costs. In accordance with generally accepted accounting principles (SFAS 62, *Capitalization of Interest Cost in Situations Involving Certain Tax-Exempt Borrowings and Certain Gifts and Grants*, and FASB Accounting Standards Codification 835, *Interest*), the College reduced the amount of capitalized interest by the investment earnings of the related tax-exempt borrowings (\$3,209). As a result, the College has capitalized \$11,461 in net interest costs with its capital assets during the year ended August 31, 2012.

During the year ended August 31, 2011, the College incurred interest costs of \$2,358,478 on its bonds, notes and capital leases payable. Of this amount, \$2,331,680 was charged to expense and \$26,798 was capitalized as a component of construction costs. In accordance with generally accepted accounting principles (SFAS 62, *Capitalization of Interest Cost in Situations Involving Certain Tax-Exempt Borrowings and Certain Gifts and Grants*, and FASB Accounting Standards Codification 835, *Interest*), the College reduced the amount of capitalized interest by the investment earnings of the related tax-exempt borrowings (\$10,446). As a result, the College has capitalized \$16,352 in net interest costs with its capital assets during the year ended August 31, 2011.

Compensated Absences

The sole component of the compensated absences liability as of August 31, 2012 is accrued annual (vacation) leave for employees. See Note 9 for fuller discussion. This obligation will be paid by the fund or department for which the employee works at the time of utilization. As of August 31, 2012, \$175,004 is expected to be paid by the Current Unrestricted Fund and \$7,542 is expected to be paid by the College's auxiliary enterprises. The College believes that approximately \$36,049 of this liability will be paid to employees during the year ending August 31, 2013 and, accordingly, has classified that portion of the liability as a current obligation. The balance of the liability (\$146,497) is considered long-term.

NOTE 8 - EMPLOYEES' RETIREMENT PLAN

The State of Texas has joint contributory retirement plans for almost all its employees. One of the primary plans in which the College participates is administered by the Teacher Retirement System of Texas.

Teacher Retirement System of Texas

Plan Description. The College contributes to the Teacher Retirement System of Texas (TRS), a cost-sharing multiple employer defined benefit pension plan. TRS administers retirement and disability annuities and death and survivor benefits to employees and beneficiaries of employees of the public school systems of Texas. It operates primarily under the provisions of the Texas Constitution, Article XVI, Section 67, and Texas Government Code, Title 8, Subtitle C. The Texas state legislature has the authority to establish and amend benefit provisions of the pension plan. TRS issues a publicly available financial report with required supplementary information which can be obtained from www.trs.state.tx.us, under the TRS Publications heading.

NOTE 8 - EMPLOYEES' RETIREMENT PLAN (Continued)

Teacher Retirement System of Texas (Continued)

Funding Policy. Contribution requirements are not actuarially determined but are established and amended by the Texas state legislature. The state funding policy is as follows: (1) The state constitution requires the legislature to establish a member contribution rate of not less than 6% of the member's annual compensation and a state contribution rate of not less than 6% and not more than 10% of the aggregate annual compensation of all members of the system; (2) A state statute prohibits benefit improvements or contribution reductions if, as a result of a particular action, the time required to amortize TRS' unfunded actuarial liabilities would be increased to a period that exceeds 31 years, or, if the amortization period already exceeds 31 years, the period would be increased by such action. State law provides for a member contribution rate of 6.4% for fiscal years 2012 and 2011 and a state contribution rate of 6% and 6.644% for the 2012 and 2011 fiscal years, respectively. In certain instances, the College is required to make all or a portion of the state's contribution for fiscal years 2012 and 2011.

Optional Retirement Plan

Plan Description. The State has also established an optional retirement program for institutions of higher education. Participation in the Optional Retirement Program is in lieu of participation in the Teacher Retirement System. The optional retirement program provides for the purchase of annuity contracts and operates under the provisions of the Texas Constitution, Article XVI, Section 67, and Texas Government Code, Title 8, Subtitle C.

Funding Policy. Contribution requirements are not actuarially determined but are established and amended by the Texas state legislature. The percentages of participant salaries currently contributed by the State and each participant are 6% and 6.55%, respectively. The College contributes 1.31% for employees who were participating in the optional retirement program prior to September 1, 1995. Benefits fully vest after one year plus one day of employment. Because these are individual annuity contracts, the State has no additional or unfunded liability for this program.

The retirement expense to the state for the College was \$604,378 and \$658,460 for the fiscal years ended August 31, 2012 and 2011, respectively. The retirement paid by the State represents the expended appropriations made by the State Legislature on behalf of the College and are recorded as State Appropriations in the financial statements.

The total payroll for all College employees was \$14,097,261 and \$14,234,999 for the years ended August 31, 2012 and 2011, respectively. The total payroll for employees covered by the TRS was \$7,332,192 and \$7,312,064 and the total payroll for employees covered by the optional retirement program was \$4,168,691 and \$4,571,479 for the fiscal years ended August 31, 2012 and 2011, respectively.

NOTE 9 - COMPENSATED ABSENCES

Full-time employees who work twelve months during the year are allowed to accumulate annual leave based upon the number of hours required for the workweek and the number of years employed at the College. For employees with a 35-hour regular workweek, six (6) hours per month are accrued for those employees with less than 15 years of service and nine (9) hours are accrued per month with more than 15 years of service. For employees with a 40-hour regular workweek, seven (7) hours per month are accrued for those employees with less than 15 years of service and 10 hours per month are accrued with more than 15 or more years of service, 9 hours of annual leave are accrued. The maximum number of hours that may be carried forward to the next fiscal year is 105 and 120 for employees with 35-hour and 40-hour workweeks, respectively. A calculated percentage is applied to part-time contractual employees to determine their accrual rates.

Full-time hourly employees with less than 15 years of employment are allowed to accumulate annual leave at the rate of four percent of regular hours worked. Full-time hourly employees with 15 or more years of service have an accumulation rate of six percent of regular hours worked. The maximum number of hours that may be carried forward to the next fiscal year is 105 for this group of employees. One-half of vacation leave accrued during a fiscal year must be utilized during that year for all employees that are eligible to accrue vacation.

The College has recognized the accrued liability for the unpaid annual leave in the fund in which the employee works. Accrued compensated absences payable of \$182,546 and \$178,723 is recorded in the financial statements as of August 31, 2012 and 2011, respectively. These amounts are payable to the employees (or their beneficiaries) upon termination or death.

NOTE 9 - COMPENSATED ABSENCES (Continued)

Full-time employees who work twelve months during the year are allowed to accumulate sick leave based upon the number of hours required for the workweek. Six (6) hours per month are accrued for employees with a 35-hour regular workweek and seven (7) hours per month are accrued for employees with a 40-hour regular workweek. Sick leave for instructional employees with nine-month or ten-and-one-half month contracts is accrued over a ten-month period. Full-time hourly employees are allowed to accumulate sick leave at the rate of four percent of regular hours worked. Full-time instructional employees shall accrue a maximum of 400 hours. Full-time noninstructional employees may accrue a maximum of 420 hours for those employees whose regular workweek is 35 hours and 480 hours for those employees whose regular workweek is 40 hours. A calculated percentage is applied to part-time employees to determine their accrual rates. The College's policy is to recognize sick leave when paid. No liability has been recorded in the financial statements since the College's experience indicates the expenditure for sick leave to be minimal.

Additionally, the College has established a sick leave pool to benefit employees who suffer or are affected by a catastrophic injury or illness. Employees may contribute up to ten percent of accumulated sick leave to the pool. Receipt of benefits from the pool is not contingent upon prior contributions. A committee of College personnel makes benefit payment decisions. No liability for the sick leave pool has been recorded in these financial statements.

NOTE 10 - DEFERRED COMPENSATION PROGRAM

College employees may elect to defer a portion of their earnings for income tax and investment purposes pursuant to authority granted in Government Code 609.001.

NOTE 11 - PENDING LAWSUITS AND CLAIMS

As of August 31, 2012, there are no material lawsuits and claims pending or threatened against the College.

NOTE 12 - CONTRACT AND GRANT AWARDS

Contract and grant awards are accounted for in accordance with the requirements of the AICPA Industry Audit Guide, *Audits of Colleges and Universities*. Revenues are recognized on Exhibit 2 and Schedule A. For federal contract and grant awards, funds expended, but not collected, are reported as Federal Receivables on Exhibit 1. Non-federal contract and grant awards for which funds are expended, but not collected, are reported as Accounts Receivable on Exhibit 1. Contract and grant awards that are not yet funded and for which the institution has not yet performed services are not included in the financial statements. Contract and grant awards funds already committed, e.g., multi-year awards, or funds awarded during fiscal years August 31, 2012 and 2011 for which monies have not been received nor funds expended totaled \$885,118 and \$1,266,366. Of these amounts, \$522,039 and \$401,721 were from Federal Contract and Grant Awards; and \$363,079 and \$864,645 were from State Contract and Grant Awards for the fiscal years ended August 31, 2012 and 2011, respectively.

The College receives a portion of its revenues from government grants and contracts, all of which are subject to audit by federal and state agencies. The determination of amounts received under these programs generally is based upon allowable costs reported to and audited by the respective agencies. As a result, there exists a contingency to refund any amount received in excess of allowable costs. The amount, if any, of expenses which may be disallowed by the grantor agencies cannot be determined at this time, although the College expects such amounts, if any, to be immaterial.

NOTE 13 - CONTINGENT LIABILITY

The Texas Constitution requires the State of Texas to contribute to the Texas Teacher Retirement System (TRS) and the Optional Retirement Program (ORP) that provide pension benefits to community college employees, including the employees of Grayson College. Specifically, the Texas Constitution provides that the State of Texas contribute not less than six percent of the aggregate compensation to individuals participating in TRS and ORP.

During the 2011 legislative session, the Texas Legislature restricted the State of Texas' contribution to six percent of each community college district's unrestricted General Revenue appropriation. In the case of Grayson College, the appropriation for pension benefits was approximately \$165,000 per year less than the amount that is required by the Texas Constitution.

Agencies of the State of Texas have taken the position that each community college district should provide funds to supplement the appropriation from the State of Texas by the amount that the Texas Legislature under-funded pension contributions for community colleges. However, they have not provided any legal basis or authority for requiring community colleges to fund these obligations. Furthermore, they have not presented any invoices or made any attempts to collect the State of Texas' under-funding of pension benefits from community colleges.

NOTE 14 - RISK MANAGEMENT

The College is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. Except for workers' compensation insurance, the College carries commercial insurance for all risks of loss. The College accounts for risk management issues in accordance with GASB Statement No. 10, Accounting and Financial Reporting for Risk Financing and Related Insurance Issues.

The College participates in the Workers' Compensation Fund of the Texas Public Junior and Community College Employee Benefits Consortium (Fund) administered by Claims Administrative Services, Inc. The College is responsible for the payment of all claims until a certain threshold is reached. Whenever the claims exceed the threshold, a commercial insurance policy pays the excess claims. The Fund's specific retention of loss is \$200,000, with an aggregate limit of \$5,000,000; the College's maximum fund loss is \$109,450. Premiums of \$31,531 and \$33,887 for this insurance were allocated to the College for the years ended August 31, 2012 and 2011, respectively.

The following schedule summarizes the changes in claims liabilities for the years ended August 31, 2012 and 2011:

2012	2011	
136,053	\$	150,854
33,631		69,381
(27,412)		(31,786)
(44,242)		(52,396)
98,030	\$	136,053
	136,053 33,631 (27,412) (44,242)	136,053 \$ 33,631 (27,412) (44,242)

The claims liability is reported in accrued liabilities in the financial statements and includes \$45,697 and \$55,634 of estimated claims incurred but not reported, as determined actuarially by the administrator at August 31, 2012 and 2011, respectively.

NOTE 15 - POST-RETIREMENT HEALTH CARE AND LIFE INSURANCE BENEFITS

Plan Description. The College contributes to the State Retiree Health Plan (SRHP), a cost-sharing multiple-employer, defined benefit postemployment healthcare plan administered by the Employees Retirement System of Texas (ERS). SRHP provides medical benefits to retired employees of participating universities, community colleges and state agencies in accordance with Chapter 1551, Texas Insurance Code. Benefit and contribution provisions of the SRHP are authorized by State law and may be amended by the Texas legislature.

ERS issues a publicly available financial report that includes financial statements and required supplementary information for SRHP. That report may be obtained from ERS via their website at http://www.ers.state.tx.us/.

NOTE 15 - POST-RETIREMENT HEALTH CARE AND LIFE INSURANCE BENEFITS (Continued)

Funding Policy. Section 1551.055 of Chapter 1551, Texas Insurance Code provides that contribution requirements of plan members and the participating employers are established and may be amended by the ERS board of trustees. Plan members or beneficiaries receiving benefits pay any premium over and above the employer contribution.

The employer's share of the cost of retiree healthcare coverage for the current year is known as the implicit rate subsidy. It is the difference between the claims costs for retirees and the amounts contributed by the retirees. The ERS board of trustees sets the employer contribution rate based on the implicit rate subsidy, which is actuarially determined in accordance with GASB Statement 45.

The employer contribution rate represents a level of funding that, if paid on an ongoing basis, is projected to cover normal costs each year and amortize any unfunded actuarial liabilities (or funding excess) of the plan over a period not to exceed 30 years.

The College's contributions to SRHP for the years ended August 31, 2012, 2011 and 2010 were \$77,520, \$79,289 and \$72,783, respectively, which equaled the required contributions each year.

NOTE 16 - SUBSEQUENT EVENTS

No events have occurred subsequent to August 31, 2012 that would require adjustment to, or disclosure in, these financial statements.

NOTE 17 - GRAYSON COLLEGE FOUNDATION - DISCRETE COMPONENT UNIT

The Foundation was established as a separate nonprofit organization in 1991 to raise funds to provide student scholarships and assistance in the development and growth of the College. Under GASB Statement No. 39, the Foundation is a component unit of the College because: 1) the College provides financial resources to the Foundation and the economic resources received or held by the Foundation are entirely or almost entirely for the direct benefit of the College; 2) the College is entitled to or has the ability to otherwise access a majority of the economic resources received or held by the Foundation; and 3) the economic resources held by the Foundation that the College is entitled or has the ability to otherwise access are significant to the College.

Accordingly, the Foundation's financial statements are included in the College's annual report as a discrete component unit (see table of contents). Separate financial statements of the Foundation are not prepared; therefore, selected disclosures are included in the College's financial statements.

GENERAL AND SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The financial statements of the Foundation have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

The Foundation maintains its accounts in accordance with the principles of fund accounting. Resources for various purposes are classified into funds that are in accordance with activities or objectives specified by donors. Separate accounts are maintained for each fund. For reporting purposes, however, the Foundation classifies net assets and revenues, expenses, gains, and losses based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

Unrestricted Net Assets – Net assets that are not subject to donor-imposed restrictions and may be used for any operating purpose of the Foundation.

Temporarily Restricted Net Assets – Net assets that are subject to donor-imposed stipulations that require the passage of time and / or the occurrence of a specific event.

Permanently Restricted Net Assets – Net assets required to be maintained in perpetuity, with only the income used for operating activities, due to donor-imposed restrictions.

NOTE 17 - GRAYSON COLLEGE FOUNDATION - DISCRETE COMPONENT UNIT (Continued)

GENERAL AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. The carrying amounts of other investments (real estate) are based upon the historical cost of those investments. Realized and unrealized gains and losses are reported in the statement of activities.

Capital Assets and Depreciation

Capital assets are recorded at cost or at estimated fair market value at the date of the gift if donated. Such donations are reported as unrestricted support unless the donor has restricted the asset to a specific purpose. Assets donated with specific restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Foundation reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Foundation reclassifies temporarily restricted net assets to unrestricted net assets at that time.

Depreciation is calculated on the straight-line method over the estimated useful lives of the assets. The estimated useful lives are fifty years for buildings and improvements and ten years for equipment.

Contributions

Contributions are recognized as revenues in the period unconditional promises to give are received. Conditional promises to give are not recognized until they become unconditional, that is when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value.

Contributed Services

The services of the Foundation employees and certain operating costs have been donated by the College. The estimated value of these contributed services is \$206,929 and \$191,842 for the years ended August 31, 2012 and 2011, respectively, and has been included in revenues and expenses in the accompanying financial statements.

Federal Income Taxes

The income of the Foundation, except for unrelated business income, is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Foundation had no unrelated business income during the years ended August 31, 2012 and 2011.

Use of Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

INVESTMENTS

The following schedule summarizes the Foundation's investments as of August 31, 2012 and 2011:

	20	12	2011			
Type of Security	Cost	Fair Value	Cost	Fair Value		
U.S. Government Securities	\$ 371,853	\$ 385,614	\$ 345,697	\$ 367,766		
U.S. Government Agency Securities	165,629	168,634	343,462	350,272		
Equity Securities	3,826,913	4,333,321	3,367,562	3,736,225		
Corporate Obligations	1,631,446	1,699,898	988,271	1,040,422		
Municipal Bonds	215,675	243,392	256,147	272,693		
Money Market and Investment Pools	1,214,062	1,210,301	1,178,241	1,170,833		
Total Investments	\$ 7,425,578	\$ 8,041,160	\$ 6,479,380	\$ 6,938,211		

NOTE 17 - GRAYSON COLLEGE FOUNDATION - DISCRETE COMPONENT UNIT (Continued)

CAPITAL ASSETS

The following schedule summarizes the Foundation's capital assets as of August 31, 2012 and 2011:

	2012	2011	
Land	\$ 506,000	\$ 506,000	
Buildings and Improvements	507,350	507,350	
Facilities and Other Improvements	17,345	17,345	
Equipment	192,893	192,893	
Less:			
Accumulated Depreciation	(158,558)	(129,356)	
Net Capital Assets	\$ 1,065,030	\$ 1,094,232	

Land valued at \$500,000 was gifted to the Foundation during the year ended August 31, 2009; this land is subject to a reversionary clause if construction of an educational facility in Fannin County is not begun by January 1, 2014. On May 8, 2010, the Fannin County electorate voted down a proposal to join the Grayson County Junior College District. This decision of the voters makes it unlikely that an educational facility will be built on this site.

GRANTS AND CONTRACTS

On August 26, 2009, the Foundation received a \$2,000,000 grant from the Department of Commerce to construct a campus in Fannin County. This grant requires a \$2,000,000 matching requirement from the Foundation. Since the Fannin County voters rejected the opportunity to join the Grayson County Junior College District, the Foundation has received permission to use this grant for the expansion of the College's South Campus in Van Alstyne, Texas.



Grayson College Schedule of Operating Revenues Year Ended August 31, 2012 With Memorandum Totals for Year Ended August 31, 2011

Total

			Educational	Auxiliary	Totals	
	Unrestricted	Restricted	Activities	Enterprises	2012	2011
Tuition						
State Funded Courses						
In-District Resident Tuition	\$4,237,878	\$	\$ 4,237,878	\$	\$ 4,237,878	\$ 3,848,516
Out-of-District Resident Tuition	2,155,096		2,155,096		2,155,096	2,005,929
Non-Resident Tuition	317,534		317,534		317,534	411,974
TPEG *	412,197		412,197		412,197	379,506
Non-State Funded Educational Programs	106,765		106,765		106,765	111,808
Total Tuition	7,229,470		7,229,470		7,229,470	6,757,733
Fees						
General Fee	915,186		915,186		915,186	968,236
Student Service Fee				528,885	528,885	242,041
Laboratory Fee	310,813		310,813	<u></u>	310,813	357,418
Other	465,835		465,835		465,835	445,150
Total Fees	1,691,834		1,691,834	528,885	2,220,719	2,012,845
Calcalandia Allamana and Diagrama						
Scholarship Allowances and Discounts Scholarship Allowances	(283,518)		(283,518)	(12,248)	(295,766)	(287,053)
Remissions and Exemptions	(170,402)		(170,402)	(2,882)	(173,284)	(159,336)
TPEG Allowances	(275,755)		(275,755)	(6,956)	(282,711)	(214,332)
Federal Grants to Students	(2,889,692)		(2,889,692)	(219,842)	(3,109,534)	(2,869,516)
Other Federal Grants	(2,550)		(2,550)	(399)	(2,949)	
State Grants to Students	(113,276)	(538,864)	(652,140)	(10,760)	(662,900)	(649,548)
Total Scholarship Allowances and Discounts	(3,735,193)	(538,864)	(4,274,057)	(253,087)	(4,527,144)	(4,179,785)
Total Net Tuition and Fees	5,186,111	(538,864)	4,647,247	275,798	4,923,045	4,590,793
		(000,000)	.,,		.,,,,,,	.,.,,,,,,
Other Operating Revenues						
Federal Grants and Contracts	27,566	1,805,640	1,833,206		1,833,206	1,222,727
State Grants and Contracts	5,291	1,360,167	1,365,458		1,365,458	1,670,978
Non-Governmental Grants and Contracts		247,106	247,106		247,106	308,850
Sales and Services of Educational Activities	49,346		49,346		49,346	47,705
Investment Income (Program Restricted)						
Other Operating Revenues	176,117	3,792	179,909	1,045	180,954	239,799
Total Other Operating Revenues	258,320	3,416,705	3,675,025	1,045	3,676,070	3,490,059
Auxiliary Enterprises						
Residential Life (Net of Discounts of \$295,012)				246,988	246,988	222,612
Bookstore (Net of Discounts of \$1,641,425)				1,121,704	1,121,704	1,523,872
Golf Course				332,137	332,137	334,998
Other						886
Total Net Auxiliary Enterprises				1,700,829	1,700,829	2,082,368
Total Operating Revenues	\$5,444,431	\$2,877,841	\$ 8,322,272	\$1,977,672	\$10,299,944	\$10,163,220
					(Exhibit 2)	(Exhibit 2)

^{*} In accordance with Education Code 56.033, \$412,197 of tuition was set aside for Texas Public Education Grants (TPEG).

Grayson College Schedule of Operating Expenses by Object Year Ended August 31, 2012 With Memorandum Totals for Year Ended August 31, 2011

Operating Expenses

		Operating	LAPCHSCS			
		Ben	efits			
	Salaries	State	Local	Other	To	tals
	and Wages	Benefits	Benefits	Expenses	2012	2011
EDUCATIONAL ACTIVITI	ES					
Unrestricted						
Instruction	\$ 7,743,299	\$	\$1,511,373	\$ 1,195,081	\$10,449,753	\$ 9,969,301
Public Service	253,416		65,895	114,547	433,858	488,037
Academic Support	867,268		150,034	393,872	1,411,174	1,351,914
Student Services	1,259,481		242,967	294,649	1,797,097	1,795,262
Institutional Support	1,650,466		285,329	1,784,786	3,720,581	3,469,381
Operation and Maintenance						
of Plant	600,774		175,283	2,270,901	3,046,958	4,394,153
Scholarships and Fellowships						
Total Unrestricted	12,374,704		2,430,881	6,053,836	20,859,421	21,468,048
Restricted						
Instruction	996,644	937,065	185,580	666,552	2,785,841	3,119,350
Public Service	102,132	38,111	24,789	31,774	196,806	205,866
Academic Support		92,985		8,000	100,985	137,969
Student Services	145,558	150,651		61,969	358,178	467,935
Institutional Support		176,956		1,099	178,055	261,899
Operation and Maintenance						
of Plant		26,472			26,472	26,733
Scholarships and Fellowships				6,510,510	6,510,510	7,469,020
Total Restricted	1,244,334	1,422,240	210,369	7,279,904	10,156,847	11,688,772
Total Educational Activities	13,619,038	1,422,240	2,641,250	13,333,740	31,016,268	33,156,820
Auxiliary Enterprises	447,983	4,775	148,491	2,988,569	3,589,818	4,151,032
Depreciation Expense Buildings and Other						
Improvements				1,453,779	1,453,779	1,306,977
Equipment and Furniture				536,549	536,549	483,440
Total	\$14,067,021	\$1,427,015	\$2,789,741	\$18,312,637	\$36,596,414	\$39,098,269
					(Exhibit 2)	(Exhibit 2)

Grayson College Schedule of Non-Operating Revenues and Expenses Year Ended August 31, 2012 With Memorandum Totals for Year Ended August 31, 2011

			Auxiliary	Totals	
	Unrestricted	Restricted	Enterprises	2012	2011
Non-Operating Revenues				,	
State Appropriations					
Education and General State Support	\$ 7,548,400	\$	\$	\$ 7,548,400	\$ 6,885,313
Dramatic Enrollment Growth	27,117			27,117	27,117
State Group Insurance		822,637		822,637	1,467,304
State Retirement Matching		604,378		604,378	658,460
Total State Appropriations	7,575,517	1,427,015		9,002,532	9,038,194
Ad-Valorem Taxes for Mainteance and Operations	9,445,550			9,445,550	9,208,795
Ad-Valorem Taxes for General Obligation Bonds	3,133,192			3,133,192	3,341,105
Federal Grants and Contracts, Non-Operating		11,187,966		11,187,966	11,802,432
Investment Income (net of Investment Expenses)	91,780	1,106		92,886	136,030
Other					20
Total Non-Operating Revenues	20,246,039	12,616,087		32,862,126	33,526,576
Non-Operating Expenses					
Interest on Capital-Related Debt	2,226,909			2,226,909	2,331,680
Loss of Disposition of Property					36,196
Total Non-Operating Expenses	2,226,909			2,226,909	2,367,876
Net Non-Operating Revenues	\$18,019,130	\$ 12,616,087	\$	\$30,635,217	\$31,158,700
				(Exhibit 2)	(Exhibit 2)

Grayson College Schedule of Net Assets by Source and Availability Year Ended August 31, 2012 With Memorandum Totals for Year Ended August 31, 2011

			Available for Current Operations						
		Resti	ricted						
	Unrestricted	Expendable	Non- Expendable Expendable		Net of Depreciation & Related Debt		Total	Yes	No
Current Funds:									
Unrestricted	\$ 14, <mark>06</mark> 3,051	\$	\$		\$		\$ 14,063,051	\$ 14,063,051	\$
Restricted	<u>.</u> <u>=</u>	565,313					565,313		565,313
Auxiliary Enterprises	1,666,947						1,666,947	1,666,947	
Loan Funds		46,471					46,471		46,471
Endowment Funds:									
True Endowments									
Term Endowments									
Plant Funds:									
Unexpended	7,224,489						7,224,489	7,224,489	
Renewals and Replacements	2,152,353						2,152,353	2,152,353	
Debt Service		2,101,504					2,101,504		2,101,504
Investment in Plant					15,	297,786	15,297,786		15,297,786
Total Net Assets - August 31, 2012	25,106,840	2,713,288			15,	297,786	43,117,914	25,106,840	18,011,074
							(Exhibit 1)		
Total Net Assets - August 31, 2011	21,990,019	3,358,833			13,	420,315	38,769,167	21,990,019	16,779,148
							(Exhibit 1)		
Net Increase (Decrease) in Net Assets	\$ 3,116,821	\$ (645,545)	\$		\$ 1,	877,471	\$ 4,348,747	\$ 3,116,821	\$ 1,231,926
		_		_		-	(Exhibit 2)		

Grayson College Schedule of Expenditures of Federal Awards Year Ended August 31, 2012

U.S. Department of Labor Direct Programs: Community Based Job Training Grants 17.269 CB-20568-10-60-A-48 789,099	Federal Grantor/Pass-Through Grantor/ Program Title	Federal CFDA Number	Pass-Through Grantor's Number	Pass-Through Disbursements and Expenditures
Total U.S. Department of Labor Training Grants Training Gran				
Total U.S. Department of Labor Total U.S. Small Business Administration Passed through Dallas County Community College District: Small Business Development Center (SBDC) S9.037 1-603001-Z-0046-24 45.528 Small Business Development Center (SBDC) S9.037 1-603001-Z-0046-24 45.528 Small Business Development Center (SBDC) S9.037 1-603001-Z-0152 12.974 Subtotal - Small Business Development Center (SBDC) S9.037 1-603001-Z-0152 12.974 Subtotal - Small Business Development Center (SBDC) S9.037 1-603001-Z-0152 12.974 Subtotal - Small Business Administration S8.502 S8.		17 260	CD 20569 10 60 A 49	\$ 780,000
Passed through Dallas County Community College District: Small Business Development Center (SBDC) 59.037 1-603001-Z-0046-24 45.528 59.037 1-603001-Z-0046-24 45.528 59.037 1-603001-Z-0046-24 45.528 59.037 1-603001-Z-0046-24 45.528 59.037 1-603001-Z-0152 12.974 59.030 1-603001-Z-0152 12.974 1-590.808 10.000 1-59.030 1-603001-Z-0152 12.974 1-590.808 10.000 1-59.030 1-603001-Z-0152 1-6	· · · · · · · · · · · · · · · · · · ·	17.209	CD-20306-10-00-A-46	
Passed through Dallas County Community College District: Small Business Development Center (SBDC) 59.037 9-603001-Z-0046-24 45,528 59.037 1-603001-Z-0046-24 45,528 12.0001-Z-0046-24 12.0001-Z-0046-Z-046-	U.S. Small Business Administration			
Small Business Development Center (SBDC) 59.037 9-603001-Z-0046-24 45,528 Small Business Development Center (SBDC) 59.037 1-603001-Z-0152 12,974 Subtotal - Small Business Development Center (SBDC) 58,502 Total U.S. Small Business Administration National Endowment for the Humanities Direct Programs: 45.024 11-5900-8088 10,000 Total National Endowment for the Humanities 45.024 11-5900-8088 10,000 U.S. Department of Education Direct Programs: 56.00 72,160 Federal Supplemental Education Opportunity Grant (FSEOG) * 84.007 72,160 Federal Poll Grant Program * 84.063 11,044,137 Direct Student Loans * 84.268 9,582,788 Passed through Texas Education Agency: Adult Basic Education (Section 231) 2011-2012 84.002 124100017110397 326,107 English Literacy and Civics Education (Section 231) 2012-2013 84.002 124100087110423 114,829 Adult Basic Education (Section	Passed through Dallas County Community College District:			
Small Business Development Center (SBDC) 59.037 1-603001-Z-0152 12.974 Subtotal - Small Business Development Center (SBDC) 58.502 National Los Small Business Administration 58.502 National Endowment for the Humanities 58.502 Direct Programs: 45.024 11-5900-8088 10,000 Total National Endowment for the Humanities 10,000 10,000 U.S. Department of Education Direct Programs: 84.007 72,160 Federal Supplemental Education Opportunity Grant (FSEOG)* 84.007 72,160 Federal Workstudy Program * 84.033 99,235 Federal Pell Grant Program * 84.063 11,044,137 Direct Student Loans * 84.268 9,582,788 Passed through Texas Education Agency: 84.002 124100017110397 326,107 English Literacy and Civics Education (Section 231) 2011-2012 84.002 1241000087110423 114,829 Adult Basic Education (Section 231) 2012-2013 84.002 134100017110461 58,576 English Literacy and Civics Education (Section 231) 2012-2013 84.002 134100017110461 58,576 En				
Subtotal - Small Business Development Center (SBDC) Total U.S. Small Business Administration S8,502				,
Total U.S. Small Business Administration 58,502 National Endowment for the Humanities 45,024 11-5900-8088 10,000 Ottal National Endowment for the Humanities 45,024 11-5900-8088 10,000 U.S. Department of Education Direct Programs: Federal Supplemental Education Opportunity Grant (FSEOG)* 84,007 72,160 Federal Workstudy Program * 84,033 99,235 Federal Pell Grant Program * 84,063 11,044,137 Direct Student Loans * 84,268 9,582,788 Passed through Texas Education Agency: Adult Basic Education (Section 231) 2011-2012 84,002 124100017110397 326,107 English Literacy and Civics Education (Section 231) 2011-2012 84,002 12410008711043 114,829 Adult Basic Education (Section 231) 2012-2013 84,002 13410008711043 20,750 English Literacy and Civics Education (Section 231) 2012-2013 84,002 13410008711043 20,750 Subtotal - Adult Basic Education 84,002 13410008711043 20,750 <tr< td=""><td></td><td>39.037</td><td>1-003001-Z-0132</td><td></td></tr<>		39.037	1-003001-Z-0132	
Direct Programs:	* ' '			
Direct Programs:	National Endowment for the Humanities			
Total National Endowment for the Humanities 10,000 U.S. Department of Education Direct Programs: Federal Supplemental Education Opportunity Grant (FSEOG)* 84.007 72,160 Federal Workstudy Program * 84.033 99,235 Federal Pell Grant Program * 84.063 11,044,137 Direct Student Loans * 84.063 11,044,137 Direct Student Loans * 84.063 11,044,137 Direct Student Loans * 84.063 124100017110397 326,107 Passed through Texas Education (Section 231) 2011-2012 84.002 124100087110423 114,829 Adult Basic Education (Section 231) 2012-2013 84.002 134100087110461 58,756 English Literacy and Civics Education (Section 231) 2012-2013 84.002 134100087110461 58,756 English Citeracy and Civics Education Agency: 20,750 Subtotal - Adult Basic Education Coordinating Board: <td< td=""><td>Direct Programs:</td><td></td><td></td><td></td></td<>	Direct Programs:			
Direct Programs State St		45.024	11-5900-8088	
Direct Programs: Federal Supplemental Education Opportunity Grant (FSEOG) * 84.007 72,160	Total National Endowment for the Humanities			10,000
Opportunity Grant (FSEOG) * 84.007 72,160 Federal Workstudy Program * 84.033 99,235 Federal Pell Grant Program * 84.063 11,044,137 Direct Student Loans * 84.268 9,582,788 Passed through Texas Education Agency:	Direct Programs:			
Federal Pell Grant Program * 84.063 11,044,137 Direct Student Loans * 84.268 9,582,788 Passed through Texas Education Agency:		84.007		72,160
Direct Student Loans * 84.268 9,582,788 Passed through Texas Education Agency:	Federal Workstudy Program *	84.033		99,235
Passed through Texas Education Agency: 84.002 124100017110397 326,107 Adult Basic Education (Section 231) 2011-2012 84.002 124100087110423 114,829 English Literacy and Civics Education (Section 231) 2012-2013 84.002 134100017110461 58,576 English Literacy and Civics Education (Section 231) 2012-2013 84.002 134100087110473 20,750 Subtotal - Adult Basic Education 520,262 Passed through Texas Higher Education Coordinating Board: Carl Perkins Vocational Education - Annual Application 84.048 124244 419,257 Total U.S. Department of Education 21,737,839 U.S. Department of Health and Human Services 93.558 123625017110372 18,520 Total U.S. Department of Health and Human Services 18,520	Federal Pell Grant Program *	84.063		11,044,137
Adult Basic Education (Section 231) 2011-2012 84.002 124100017110397 326,107 English Literacy and Civics Education (Section 231) 2011-2012 84.002 124100087110423 114,829 Adult Basic Education (Section 231) 2012-2013 84.002 134100017110461 58,576 English Literacy and Civics Education (Section 231) 2012-2013 84.002 134100087110473 20,750 Subtotal - Adult Basic Education 520,262 Passed through Texas Higher Education Coordinating Board: Carl Perkins Vocational Education - Annual Application 84.048 124244 419,257 Total U.S. Department of Education 21,737,839 U.S. Department of Health and Human Services 93.558 123625017110372 18,520 Total U.S. Department of Health and Human Services 18,520	Direct Student Loans *	84.268		9,582,788
English Literacy and Civics Education (Section 231) 2011-2012 84.002 124100087110423 114,829 Adult Basic Education (Section 231) 2012-2013 84.002 134100017110461 58,576 English Literacy and Civics Education (Section 231) 2012-2013 84.002 134100087110473 20,750 Subtotal - Adult Basic Education	Passed through Texas Education Agency:			
Adult Basic Education (Section 231) 2012-2013 84.002 134100017110461 58,576 English Literacy and Civics Education (Section 231) 2012-2013 84.002 134100087110473 20,750 Subtotal - Adult Basic Education				,
English Literacy and Civics Education (Section 231) 2012-2013 84.002 134100087110473 20,750 Subtotal - Adult Basic Education Passed through Texas Higher Education Coordinating Board: Carl Perkins Vocational Education - Annual Application 84.048 124244 419,257 Total U.S. Department of Education U.S. Department of Health and Human Services Passed through Texas Education Agency: Temporary Assistance for Needy Families (TANF) 2011-2012 93.558 123625017110372 18,520 Total U.S. Department of Health and Human Services				
Subtotal - Adult Basic Education Passed through Texas Higher Education Coordinating Board: Carl Perkins Vocational Education - Annual Application 84.048 124244 419,257 Total U.S. Department of Education U.S. Department of Health and Human Services Passed through Texas Education Agency: Temporary Assistance for Needy Families (TANF) 2011-2012 93.558 123625017110372 18,520 Total U.S. Department of Health and Human Services 18,520				
Passed through Texas Higher Education Coordinating Board: Carl Perkins Vocational Education - Annual Application 84.048 124244 419,257 Total U.S. Department of Education 21,737,839 U.S. Department of Health and Human Services Passed through Texas Education Agency: Temporary Assistance for Needy Families (TANF) 2011-2012 93.558 123625017110372 18,520 Total U.S. Department of Health and Human Services 18,520		04.002	13410006/1104/3	
Carl Perkins Vocational Education - Annual Application 84.048 124244 419,257 Total U.S. Department of Education 21,737,839 U.S. Department of Health and Human Services Passed through Texas Education Agency: Temporary Assistance for Needy Families (TANF) 2011-2012 93.558 123625017110372 18,520 Total U.S. Department of Health and Human Services 18,520				320,202
Total U.S. Department of Education U.S. Department of Health and Human Services Passed through Texas Education Agency: Temporary Assistance for Needy Families (TANF) 2011-2012 Total U.S. Department of Health and Human Services 18,520		04.040	104044	410.057
U.S. Department of Health and Human Services Passed through Texas Education Agency: Temporary Assistance for Needy Families (TANF) 2011-2012 93.558 123625017110372 18,520 Total U.S. Department of Health and Human Services 18,520	Carl Perkins Vocational Education - Annual Application	84.048	124244	419,257
Passed through Texas Education Agency: Temporary Assistance for Needy Families (TANF) 2011-2012 93.558 123625017110372 18,520 Total U.S. Department of Health and Human Services 18,520	Total U.S. Department of Education			21,737,839
Temporary Assistance for Needy Families (TANF) 2011-2012 93.558 123625017110372 18,520 Total U.S. Department of Health and Human Services 18,520				
		93.558	123625017110372	18,520
Total Federal Financial Assistance \$ 22,613,960	Total U.S. Department of Health and Human Services			18,520
	Total Federal Financial Assistance			\$ 22,613,960

Grayson College Schedule of Expenditures of Federal Awards Year Ended August 31, 2012

Note 1: Federal Assistance Reconciliation

Federal Grants and Contracts per Schedule A	\$ 1,833,206
Federal Grants and Contracts, Non-operating per Schedule C	11,187,966
• ••	

Reconciling Items:

Federal Grants Revenue of Discrete Component Unit (CFDA #45.024)	10,000
Direct Student Loans	9,582,788

Total Federal Revenues per Schedule of Expenditures of Federal Awards

\$ 22,613,960

Note 2: Significant Accounting Policies Used in Preparing the Schedule

The expenditures included in the schedule are reported for the College's fiscal year. Expenditure reports to funding agencies are prepared on the award period basis. The expenditures reported represent funds which have been expended by the College for the purposes of the award. The expenditures reported may not have been reimbursed by the funding agencies as of the end of the fiscal year. Some amounts included in the schedule may differ from amounts used in preparation of the basic financial statements. Separate accounts are maintained for the different awards to aid in the observance of limitations and restrictions imposed by the funding agencies. The College has followed applicable guidelines issued by various entities in the preparation of the schedule.

Note 3: Expenditures Not Subject to Single Audit

None

Note 4: Student Loans Processed and Administrative Costs Recovered - If Not Included in Schedule

			Total Loans
		Administrative	Processed and
Federal Grantor and CFDA Number	New Loans	Costs	Admin. Costs
Program Name	Processed	Recovered	Recovered

None

Note 5: Nonmonetary Federal Assistance Received

None

Note 6: Amounts Passed-Through by the College

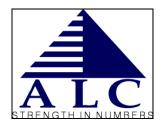
None

Grayson College Schedule of Expenditures of State Awards Year Ended August 31, 2012

Grantor Agency/	Grant Contract		12.
Program Title	Number	E	penditures
Passed through Texas Higher Education Coordinating Board College Work Study Program (2011-2012) Early High School Graduation (HB 1479) TopTen Percent Student Financial Aid (Texas Grant) Nursing Shortage Reduction		\$	25,585 5,291 14,000 322,720 92,161
Total Passed through Texas Higher Education Coordinating Board			459,757
Passed through Dallas County Community College District Small Business Development Center (SBDC) 2010-2011 Small Business Development Center (SBDC) 2011-2012 Total Passed through Dallas County Community College District	1-603001-Z-0046-24 9-603001-Z-0046-24		24,871 69,854 94,725
Passed through Texas Education Agency Adult Basic Education Adult Basic Education Temporary Assistance for Needy Families - State Total Passed through Texas Education Agency	110100017110332 120100017110397 123625017110372	_	89,273 10,883 100,156
Passed through Texas Workforce Commission Skills Development Fund Total Passed through Texas Workforce Commission	2510SDF000 2511SDF000 2511SSD000 2512SDF000 2512SDF001		401 476,694 18,884 94,976 7,962 598,917
Passed through Texas Department of Agriculture Viticulture and Enology Certificate Agreement Viticulture and Enology Certificate Agreement Viticulture Outreach Education Team Agreement Total Passed through Texas Department of Agriculture	EVER0809-04 EVER1011-15 EVER1011-17		250 58,638 53,015 111,903
Total State Financial Assistance		\$	1,365,458
Note 1: State Assistance Reconciliation State Grants and Contracts per Exhibit 2 Reconciling Items: None Total Expenditures per Schedule of State Financial Assistance		\$	1,365,458 1,365,458

Note 2: Significant Accounting Policies Used in Preparing the Schedule

The accompanying schedule is presented using the accrual basis of accounting. See Note 2 to the financial statements for Grayson College's significant accounting policies. These expenditures are reported on Grayson College's fiscal year. Expenditure reports to funding agencies are prepared on the award period basis.



ADAMI, LINDSEY & COMPANY, L.L.P.

Certified Public Accountants

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DAROLD P. ADAMI JAMES A. LINDSEY DAROLD P. ADAMI, JR. BELINDA W. DEVINCENTIS

> Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

Board of Trustees Grayson College 6101 Grayson Drive Denison, Texas

Members of the Board:

We have audited the financial statements of the business-type activities and discretely presented component unit of Grayson College (College) as of and for the year ended August 31, 2012, which collectively comprise the College's basic financial statements, and have issued our report thereon dated December 14, 2012. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control over Financial Reporting

The administration of the College is responsible for establishing and maintaining effective internal control over financial reporting. In planning and performing our audit, we considered the College's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the College's internal control over financial reporting.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the College's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

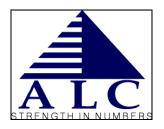
We have also performed tests designed to verify the College's compliance with the requirements of the Public Funds Investment Act. During the year ended August 31, 2012, no instances of noncompliance were found.

This report is intended solely for the information and use of the College's trustees, administration and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Sherman, Texas

December 14, 2012

Adami, Lindsuy & Company, L.L.P.



ADAMI, LINDSEY & COMPANY, L.L.P.

Certified Public Accountants

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DAROLD P. ADAMI JAMES A. LINDSEY DAROLD P. ADAMI, JR. BELINDA W. DEVINCENTIS

Independent Auditor's Report on Compliance with Requirements That Could Have a
Direct and Material Effect on Each Major Program and Internal Control over
Compliance in Accordance with OMB Circular A-133 and the State of Texas Single Audit Circular

Board of Trustees Grayson College 6101 Grayson Drive Denison, Texas

Members of the Board:

Compliance

We have audited the compliance of Grayson College (College) with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) *Circular A-133 Compliance Supplement* and the State of Texas Single Audit Circular that could have a direct and material effect on each of the College's major federal and state programs for the year ended August 31, 2012. The College's major federal and state programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to each of its major state and federal programs is the responsibility of the College's administrators. Our responsibility is to express an opinion on the College's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States; OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations* and the State of Texas Single Audit Circular. Those standards, OMB Circular A-133 and the State of Texas Single Audit Circular require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the College's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of the College's compliance with those requirements.

In our opinion, Grayson College complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal and state programs for the year ended August 31, 2012.

Internal Control over Compliance

The administration of the College is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts and grants applicable to federal and state programs. In planning and performing our audit, we considered the College's internal control over compliance with the requirements that could have a direct and material effect on a major federal or state program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the College's internal control over compliance.

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal or state program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material compliance with a type of compliance requirement of a federal or state program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information and use of the College's trustees, administration and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Adami, Jindsuy & Company, L.L.P. Sherman, Texas

December 14, 2012

Grayson College Schedule of Findings and Questioned Costs Year Ended August 31, 2012

Part I Summary of Auditor's Results

Financial Statements

Type of Auditor's Report Issued on the Financial Statements Unqualified

Internal Control Findings Disclosed in the Audit of the Financial Statements

Material Weaknesses Identified No

Significant Deficiencies Identified that are not Considered to be Material Weaknesses None Reported

Noncompliance Material to the Financial Statements

None

Federal and State Awards

Internal Control Findings Disclosed in the Audit of Major Programs

Material Weaknesses Identified No

Significant Deficiencies Identified that are not Considered to be Material Weaknesses

None Reported

Type of Auditor's Report on Compliance for Major Programs Unqualified

Did the Audit Disclose Findings Required to be Reported under Section _.510(a)

No

Major Programs - Federal

Student Financial Aid Programs Cluster

Federal Supplemental Educational Opportunity Grant (FSEOG)	CFDA #84.007
Federal Workstudy Program	CFDA #84.033
Federal Pell Grant Program	CFDA #84.063
Federal Direct Student Loan Program	CFDA #84.268
Adult Education - Basic Grants to States	CFDA #84.002
Community-Based Job Training Grants	CFDA #17.269

Major Programs - State

Skills Development Fund

Texas Grant

Dollar Threshold Used to Distinguish Between Type A and Type B Programs

Federal - \$386,661 State - \$300,000

Low Risk Auditee

Yes

Part II Findings Related to the Financial Statements

None

Part III Findings and Questioned Costs Related to the Federal and State Awards

None

Grayson College Schedule of Status of Prior Year Findings Year Ended August 31, 2012

None

Statistical Supplement

(Unaudited)

Grayson College Net Assets by Component Last Ten Fiscal Years (Unaudited)

	For the Fiscal Year Ended August 31,									
				(am	ounts expres	sed in thousa	nds)			
	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003
Invested in Capital Assets, Net of										
Related Debt	\$ 15,298	\$ 13,420	\$ 13,066	\$ 13,664	\$ 13,102	\$ 11,667	\$ 9,567	\$ 8,674	\$ 7,396	\$ 1,596
Restricted - Expendable	2,713	3,359	3,172	2,750	1,241	1,945	1,797	1,736	1,738	1,691
Restricted - Nonexpendable						398	389	386	388	2,742
Unrestricted	25,107	21,990	20,298	18,747	16,198	15,926	14,332	11,429	10,705	9,548
Total Primary Government Net Assets	\$ 43,118	\$ 38,769	\$ 36,536	\$ 35,161	\$ 30,541	\$ 29,936	\$ 26,085	\$ 22,225	\$ 20,227	\$ 15,577

Grayson College Revenues by Source Last Ten Fiscal Years (Unaudited)

	For the Fiscal Year Ended August 31,									
	(amounts expressed in thousands)									
	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003
Tuition and Fees (Net of Discounts) Governmental Grants and Contracts	\$ 4,923	\$ 4,591	\$ 4,435	\$ 4,394	\$ 4,022	\$ 3,832	\$ 3,288	\$ 3,074	\$ 3,003	\$ 2,417
Federal Grants and Contracts	1,833	1,223	1,112	1,017	946	2,216	1,258	1,305	1,138	831
State Grants and Contracts	1,365	1,671	1,618	952	1,640	1,326	1,265	423	570	453
Local Grants and Contracts							960			
Non-Governental Grants and Contracts	247	309	379	329	14	10	18	18	25	111
Sales & Services of Educational Activities	49	47	53	49	50	45	39	65	67	65
Investment Income (Program Restricted)						97	58	30	44	113
Auxiliary enterprises	1,701	2,082	2,027	2,518	2,552	2,199	2,046	1,988	1,927	1,991
Other Operating Revenue	181	240	190	161	153	179	139	135	128	101
Total Operating Revenues	10,299	10,163	9,814	9,420	9,377	9,904	9,071	7,038	6,902	6,082
State Appropriations	9,002	9,038	9,095	9,059	8,993	8,469	8,372	7,599	7,537	7,835
Ad Valorem Taxes	12,579	12,550	12,231	11,796	8,664	8,451	7,402	6,588	5,869	5,192
Federal Revenue, Non-Operating	11,188	11,802	9,092	4,963	3,180	3,183	3,141	3,740	3,564	3,155
Gifts				43						
Investment Income	93	136	149	358	592	891	706	355	190	114
Gain on Disposition of Fixed Assets										
Other non-operating revenues			1							
Total Non-Operating Revenues	32,862	33,526	30,568	26,219	21,429	20,994	19,621	18,282	17,160	16,296
Total Revenues	\$ 43,161	\$ 43,689	\$ 40,382	\$ 35,639	\$ 30,806	\$ 30,898	\$ 28,692	\$ 25,320	\$ 24,062	\$ 22,378
	2012	2011	2010	For the 2009	e Fiscal Year	Ended Augu	ust 31, 2006	2005	2004	2003
		2011		2007				2002	200.	2002
Tuition and Fees (Net of Discounts) Governmental Grants and Contracts	11.41%	10.51%	10.98%	12.33%	13.06%	12.40%	11.46%	12.14%	12.48%	10.80%
Federal Grants and Contracts	4.25%	2.80%	2.75%	2.85%	3.07%	7.17%	4.38%	5.15%	4.73%	3.71%
State Grants and Contracts	3.16%	3.82%	4.01%	2.67%	5.32%	4.29%	4.41%	1.67%	2.37%	2.02%
Local Grants and Contracts	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.35%	0.00%	0.00%	0.00%
Non-Governental Grants and Contracts	0.57%	0.71%	0.94%	0.92%	0.05%	0.03%	0.06%	0.07%	0.10%	0.50%
Sales & Services of Educational Activities	0.11%	0.11%	0.13%	0.14%	0.16%	0.15%	0.14%	0.26%	0.28%	0.29%
Investment Income (Program Restricted)	0.00%	0.00%	0.00%	0.00%	0.00%	0.31%	0.20%	0.12%	0.18%	0.50%
Auxiliary enterprises	3.94%	4.77%	5.02%	7.07%	8.28%	7.12%	7.13%	7.85%	8.01%	8.90%
Other Operating Revenue	0.42%	0.55%	0.47%	0.45%	0.50%	0.58%	0.48%	0.53%	0.53%	0.45%
Total Operating Revenues	23.86%	23.26%	24.30%	26.43%	30.44%	32.05%	31.62%	27.80%	28.68%	27.18%
State Appropriations	20.86%	20.69%	22.52%	25.42%	29.19%	27.41%	29.18%	30.01%	31.32%	35.01%
Ad Valorem Taxes	29.14%	28.73%	30.29%	33.10%	28.12%	27.35%	25.80%	26.02%	24.39%	23.20%
Federal Revenue, Non-Operating	25.92%	27.01%	22.51%	13.93%	10.32%	10.30%	10.95%	14.77%	14.81%	14.10%
Gifts	0.00%	0.00%	0.00%	0.12%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Investment Income	0.22%	0.31%	0.37%	1.00%	1.92%	2.88%	2.46%	1.40%	0.79%	0.51%
Gain on Disposition of Fixed Assets	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Other non-operating revenues	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Total Non-Operating Revenues	76.14%	76.74%	75.70%	73.57%	69.56%	67.95%	68.38%	72.20%	71.32%	72.82%
Total Revenues	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

Grayson College Program Expenses by Function Last Ten Fiscal Years (Unaudited)

				(am	ounts expres	sed in thousa	nds)			
	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003
Instruction	\$ 13,236	\$ 13,088	\$ 12,498	\$ 11,237	\$ 10,379	\$ 11,242	\$ 9,864	\$ 9,045	\$ 8,563	\$ 8,286
Public Service	631	694	706	623	543	448	473	411	370	430
Acacemic Support	1,512	1,490	1,531	1,517	1,276	1,175	944	1,249	964	839
Student Services	2,155	2,264	2,098	1,972	2,013	1,660	1,509	1,425	1,527	1,344
Institutional Support	3,899	3,731	3,492	3,147	3,253	2,731	2,568	2,340	2,279	1,916
Operation and Maintenance of Plant	3,073	4,421	4,909	3,574	3,425	3,038	2,765	2,347	2,365	2,020
Scholarships and Fellowships	6,511	7,469	5,920	2,974	2,298	1,853	1,999	2,344	2,215	2,118
Auxiliary Enterprises	3,590	4,151	3,970	3,825	3,269	3,026	3,037	2,775	2,652	2,686
Depreciation Expense	1,990	1,790	1,405	1,085	988	887	742	638	519	434
Total Operating Expenses	36,597	39,098	36,529	29,954	27,444	26,060	23,901	22,574	21,454	20,073
Interest on Capital Related Debt	2,227	2,332	2,071	943	820	792	817	859	608	418
Loss on Disposal of Fixed Assets		36	417	132	67	205	123	152	99	107
Other Nonoperating Expenses										33
Total Nonoperating Expenses	2,227	2,368	2,488	1,075	887	997	940	1,011	707	558
Total Expenses	\$ 38,824	\$ 41,466	\$ 39,017	\$ 31,029	\$ 28,331	\$ 27,057	\$ 24,841	\$ 23,585	\$ 22,161	\$ 20,631

For the Fiscal Year Ended August 31,

	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003
Instruction	34.08%	31.55%	32.02%	36.20%	36.62%	41.54%	39.71%	38.35%	38.64%	40.15%
Public Service	1.63%	1.67%	1.81%	2.01%	1.92%	1.66%	1.90%	1.74%	1.67%	2.08%
Acacemic Support	3.89%	3.59%	3.92%	4.89%	4.50%	4.34%	3.80%	5.30%	4.35%	4.07%
Student Services	5.55%	5.46%	5.38%	6.36%	7.11%	6.14%	6.07%	6.04%	6.89%	6.51%
Institutional Support	10.04%	9.00%	8.95%	10.14%	11.48%	10.09%	10.34%	9.92%	10.28%	9.29%
Operation and Maintenance of Plant	7.92%	10.66%	12.58%	11.52%	12.09%	11.23%	11.13%	9.95%	10.67%	9.79%
Scholarships and Fellowships	16.77%	18.01%	15.17%	9.58%	8.11%	6.85%	8.05%	9.94%	10.00%	10.27%
Auxiliary Enterprises	9.25%	10.01%	10.18%	12.33%	11.54%	11.18%	12.23%	11.77%	11.97%	13.02%
Depreciation Expense	5.13%	4.32%	3.60%	3.50%	3.49%	3.28%	2.99%	2.71%	2.34%	2.10%
Total Operating Expenses	94.26%	94.29%	93.62%	96.54%	96.87%	96.32%	96.22%	95.71%	96.81%	97.30%
Interest on Capital Related Debt	5.74%	5.62%	5.31%	3.04%	2.89%	2.93%	3.29%	3.64%	2.74%	2.03%
Loss on Disposal of Fixed Assets	0.00%	0.09%	1.07%	0.43%	0.24%	0.76%	0.50%	0.64%	0.45%	0.52%
Other Nonoperating Expenses	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.16%
Total Nonoperating Expenses	5.74%	5.71%	6.38%	3.46%	3.13%	3.68%	3.78%	4.29%	3.19%	2.70%
Total Expenses	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

Grayson College Tuition and Fees Last Ten Academic Years (Unaudited)

Resident
Fees per Semester Credit Hour (SCH)

Academic		F	ees	er student															Increase from	Increase from
Year	Ma	triculation	S	tudent ID	Int	ternational	In-	District	Out-	of District	G	eneral	S	Student	Cos	st for 12 SCH	Cost	for 12 SCH	Prior Year	Prior Year
(Fall)		Fee		Fee		Fee	Τ	uition	,	Tuition		Fee	Ser	rvice Fee]	In-District	Out-	of-District	In-District	Out-of-District
2011	\$	10	\$	2	\$		\$	42	\$	74	\$	8	\$	2	\$	636	\$	1,020	10.42%	13.33%
2010		10		2				37		64		8		2		576		900	4.35%	15.38%
2009		10		2				35		54		8		2		552		780	0.00%	0.00%
2008		10		2				35		54		8		2		552		780	4.55%	18.18%
2007		10		2				33		44		8		2		528		660	0.00%	0.00%
2006		10		2				33		44		8		2		528		660	0.00%	0.00%
2005		10		2				33		44		8		2		528		660	2.33%	10.00%
2004		10		2				32		39		8		2		516		600	13.16%	13.64%
2003		10		2				28		34		7		2		456		528	11.76%	10.00%
2002		10		2				24		30		7		2		408		480		

Non-Resident Fees per Semester Credit Hour (SCH)

Academic		F	ees p	per student			Non	-Resident	Non	-Resident									Increase from	Increase from
Year	Mat	triculation	St	tudent ID	Inte	ernational	T	uition	7	Γuition	Ge	neral	St	udent	Cos	t for 12 SCH	Cost	for 12 SCH	Prior Year	Prior Year
(Fall)		Fee		Fee		Fee	Out	of State	Inte	ernational	I	⁷ ee	Serv	vice Fee	О	ut of State	Inte	ernational	Out of State	International
-011				_																- 04
2011	\$	10	\$	2	\$	225	\$	123	\$	123	\$	8	\$	2	\$	1,608	\$	1,833	8.06%	7.01%
2010		10		2		225		113		113		8		2		1,488		1,713	8.77%	7.53%
2009		10		2		225		103		103		8		2		1,368		1,593	0.00%	0.00%
2008		10		2		225		103		103		8		2		1,368		1,593	9.62%	8.15%
2007		10		2		225		93		93		8		2		1,248		1,473	0.00%	0.00%
2006		10		2		225		93		93		8		2		1,248		1,473	0.00%	0.00%
2005		10		2		225		93		93		8		2		1,248		1,473	5.05%	4.25%
2004		10		2		225		88		88		8		2		1,188		1,413	10.00%	8.28%
2003		10		2		225		80		80		7		2		1,080		1,305	15.38%	12.40%
2002		10		2		225		68		68		7		2		936		1,161		

Grayson College Assessed Value and Taxable Assessed Value of Property Last Ten Fiscal Years (Unaudited)

	(amount	s expressed in the	ousands)			Direct Rate	
Fiscal Year	Assessed Valuation of Property	Less: Exemptions	Taxable Assessed Value (TAV)	Ratio of Taxable Assessed Value to Assessed Value	Maintenance & Operations (a)	Debt Service (a)	Total (a)
2011 - 2012 2010 - 2011 2009 - 2010 2008 - 2009 2007 - 2008 2006 - 2007 2005 - 2006 2004 - 2005	\$10,239,690 10,223,678 9,979,063 9,300,832 8,602,533 8,022,443 7,241,918 6,570,126	\$ 3,168,077 3,088,600 3,079,341 2,926,033 2,736,999 2,479,299 2,221,560 1,938,514	\$ 7,071,613 7,135,078 6,899,722 6,374,799 5,865,534 5,543,144 5,020,358 4,631,612	69.06% 69.79% 69.14% 68.54% 68.18% 69.10% 69.32% 70.50%	\$ 0.13060 0.13300 0.13278 0.13000 0.13974 0.14774 0.14002 0.13411	\$ 0.05120 0.04880 0.05094 0.05436 0.00000 0.00000 0.00000	\$ 0.18180 0.18180 0.18372 0.18436 0.13974 0.14774 0.14002 0.13411
2003 - 2004 2002 - 2003	6,000,661 5,466,662	1,724,927 1,355,385	4,275,734 4,111,277	71.25% 75.21%	0.12626 0.12000	0.00000 0.00000	0.12626 0.12000

Source: Local Appraisal District

Notes: Property is assessed at full market value
(a) per \$100 Taxable Assessed Valuation

Grayson College State Appropriations per FTSE and Contact Hour Last Ten Fiscal Years (Unaudited)

		Appropri	ation p	er FTSE	A	Appropriation p	er Contact Ho	our	
Fiscal Year	State Appropriation (amounts expressed in thousands)	FTSE (a)	Appı	State ropriation r FTSE	Academic Contact Hours (a)	Voc/Tech Contact Hours (b)	Total Contact Hours	Appr	State ropriation Contact Hour
2011 - 2012	\$ 7,576	4,711	\$	1,608	1,509	936	2,445	\$	3.10
2010 - 2011 2009 - 2010	6,912 6,979	4,966 4,541		1,392 1,537	1,643 1,481	932 895	2,575 2,376		2.68 2.94
2008 - 2009 2007 - 2008	6,955 6,955	3,927 3,490		1,771 1,993	1,312 1,171	734 621	2,046 1,792		3.40 3.88
2006 - 2007 2005 - 2006	6,539 6,489	3,487 3,368		1,875 1,927	1,195 1,135	602 611	1,797 1,746		3.64 3.72
2004 - 2005	6,041	3,500		1,726	1,147	698	1,845		3.27
2003 - 2004 2002 - 2003	6,041 5,945	3,528 3,307		1,712 1,798	1,156 1,114	657 592	1,813 1,706		3.33 3.48

Note:

FTSE is defined as the number of full-time students plus total hours taken by part-time students divided by 24.

(a) Source: CBM001 (b) Source: CBM00A

Grayson College Principal Taxpayers Last Ten Years (Unaudited)

	Type of				Taxable As	sessed Value (TAV	V) by Tax Year (\$0	000 omitted)			
Taxpayer	Business	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003
Oncor Electric	Utility	\$ 67,556	\$ 65,690	\$ 68,250	\$ 69,764	\$ 75,177	\$ 72,258	\$ 74,687	\$ 69,049	\$ 65,081	\$ 60,402
UHS of Texoma, Inc	Hospital	30,251	30,251	99,900	61,845	31,914					
Gulf Crossing Pipeline Co	Energy	46,723	51,810	58,747							
Sherman Town Center LP	Retail	45,316	44,295	43,125	43,236	49,469	50,862	50,654			
Texas Instruments	Manufacturing			27,981	39,745			20,007	38,001	42,647	56,023
Universal Health Services	Medical		40,080	44,400							
Jetta Operating Co. Inc	Energy	31,638	41.007		25.406	16.621	24.646	20, 452			
XTO Energy, Inc.	Utility	43,979 28.907	41,227 29,004	53,261 31,103	35,486 34,073	46,631 40,953	34,646 29.886	38,453	27,928 31,351	30,485	40.978
Kwikset Corporation Union Pacific Railroad	Manufacturing Transportation	28,907 33,596	29,004 33,616	31,103	34,073 33,798	40,953 30,712	29,886	27,786	31,331 16.414	20,881	40,978 18.155
Energy Transfer Fuel LP			28,126		28,288	28,625	36,113	21,584	10,414	20,881	16,133
Verizon Southwest	Energy Utility		28,120		22,691	30,765	27,310	25,633	25,633	37.063	37,063
Sherman Grayson Hospital LLC	Hospital	42,530	42,333	27,309	22,091	30,703	27,310	25,055	25,055	37,003	37,003
MEMC Southwest, Inc.	Manufacturing				21,693	23,722	23,450	18,995	18.990	18,990	19,740
Globitech Incorporated	Manufacturing	49,626			21,075	21,942	21,000				
Woodmont Sherman LP	Retail	.,,020					17.920				
Walmart Stores, Inc.	Retail						18,786	18,807	18,829	18,950	19,820
Tyson Fresh Meats, Inc.	Food							41,385	,		
Venoco, Inc.	Energy								15,752		
A-S 71 Sherman	Retail								42,669		
Southwestern Bell Telephone	Utility									14,822	
Folger Coffee Company	Manufacturing									22,501	22,396
Chevron USA, Inc.	Energy									25,239	21,615
Johnson & Johnson	Manufacturing										37,838
Totals		\$ 420,122	\$ 406,432	\$ 488,353	\$ 390,619	\$ 379,910	\$ 332,231	\$ 337,991	\$ 304,616	\$ 296,659	\$ 334,030
Total Taxable Assessed Value	Tours	\$ 7,071,613	\$ 7,135,078	\$ 6,899,722	\$ 6,374,799	\$ 5,865,534	\$ 5,543,144 Value (TAV) by Ta	\$ 5,020,358	\$ 4,631,612	\$ 4,275,734	\$ 4,111,277
Taxpayer	Type of Business	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003
Oncor Electric	Utility	0.96%	0.92%	0.99%	1.09%	1.28%	1.30%	1.49%	1.49%	1.52%	1.47%
UHS of Texoma, Inc	Hospital	0.43%	0.42%	1.45%	0.97%	0.54%	0.00%	0.00%	0.00%	0.00%	0.00%
Gulf Crossing Pipeline Co	Energy	0.43%	0.73%	0.85%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Sherman Town Center LP	Retail	0.64%	0.62%	0.63%	0.68%	0.84%	0.92%	1.01%	0.00%	0.00%	0.00%
Texas Instruments	Manufacturing	0.00%	0.00%	0.41%	0.62%	0.00%	0.00%	0.40%	0.82%	1.00%	1.36%
Universal Health Services	Medical	0.00%	0.56%	0.64%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Jetta Operating Co. Inc	Energy	0.45%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
XTO Energy, Inc.	Utility	0.62%	0.58%	0.77%	0.56%	0.80%	0.63%	0.77%	0.60%	0.00%	0.00%
Kwikset Corporation	Manufacturing	0.41%	0.41%	0.45%	0.53%	0.70%	0.54%	0.55%	0.68%	0.71%	1.00%
Union Pacific Railroad	Transportation	0.48%	0.47%	0.50%	0.53%	0.52%	0.00%	0.00%	0.35%	0.49%	0.44%
Energy Transfer Fuel LP	Energy	0.00%	0.39%	0.00%	0.44%	0.49%	0.65%	0.43%	0.00%	0.00%	0.00%
Verizon Southwest	Utility	0.00%	0.00%	0.00%	0.36%	0.52%	0.49%	0.51%	0.55%	0.87%	0.90%
Sherman Grayson Hospital LLC	Hospital	0.60%	0.59%	0.40%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
MEMC Southwest, Inc.	Manufacturing	0.00%	0.00%	0.00%	0.34%	0.40%	0.42%	0.38%	0.41%	0.44%	0.48%
Globitech Incorporated	Manufacturing	0.70%	0.00%	0.00%	0.00%	0.37%	0.38%	0.00%	0.00%	0.00%	0.00%
Woodmont Sherman LP	Retail	0.00%	0.00%	0.00%	0.00%	0.00%	0.32%	0.00%	0.00%	0.00%	0.00%
Walmart Stores, Inc.	Retail	0.00%	0.00%	0.00%	0.00%	0.00%	0.34%	0.37%	0.41%	0.44%	0.48%
Tyson Fresh Meats, Inc.	Food	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.82%	0.00%	0.00%	0.00%
Venoco, Inc.	Energy	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.34%	0.00%	0.00%
A-S 71 Sherman	Retail	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.92%	0.00%	0.00%
Southwestern Bell Telephone	Utility	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.35%	0.00%
Folger Coffee Company	Manufacturing	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.53%	0.54%
Chevron USA, Inc.	Energy	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.59%	0.53%
Johnson & Johnson	Manufacturing	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.92%
		5.95%	5.69%	7.09%	6.12%	6.46%	5.99%	6.73%	6.57%	6.94%	8.12%

Source: County Appraisal District

Grayson College Property Tax Levies and Collections Last Ten Tax Years (Unaudited)

Fiscal Year Ended August 31	Levy (a)	Cumulative Adjusted Collections Levy Tax Levy Year of Lev Adjustments (b) (c)		ar of Levy	Percentage	Prior lections of or Levies (d)	Colle	Current ections of r Levies (e)	Col	Total llections + D + E)	Cumulative Collections of Adjusted Levy		
2012	\$ 12,384	\$	(63)	\$ 12,321	\$	11,973	97.18%	\$ 	\$		\$	11,973	97.18%
2011	12,350		(92)	12,258		11,903	97.10%			139		12,042	98.24%
2010	12,064		(86)	11,978		11,535	96.30%	201		64		11,800	98.51%
2009	11,414		81	11,495		11,108	96.63%	357		33		11,498	100.03%
2008	8,261		122	8,383		8,126	96.93%	180		8		8,314	99.18%
2007	8,314		(28)	8,286		8,038	97.01%	225		5		8,268	99.78%
2006	7,102		133	7,235		6,995	96.68%	213		2		7,210	99.65%
2005	6,426		(35)	6,391		6,167	96.50%	217		1		6,385	99.91%
2004	5,657		7	5,664		5,452	96.26%	198		1		5,651	99.77%
2003	5,042		4	5,046		4,850	96.12%	181				5,031	99.70%

Amounts expressed in thousands

Source: Local Tax Assessor Collector and College records

- (a) As reported in the notes to the financial statements for the year of the levy.
- (b) As of August 31st of the current reporting year.
- (c) Property tax only -- does not include penalties and interest
- (d) Represents cumulative collections of prior years not collected in the current year or the year of levy.
- (e) Represents current year collections of prior year levies.

Grayson College Ratios of Outstanding Debt Last Ten Fiscal Years (Unaudited)

For the Year Ended August 31 (amounts expressed in thousands) 2012 2005 2011 2010 2009 2008 2007 2006 2004 2003 **General Bonded Debt** General Obligation Bonds \$ 40,720 \$ 42,155 \$ 43,465 \$ 44,665 \$ 44,765 \$ Notes and Capital Leases ----Less: Funds Restricted for Debt Service (794)(784)(800)(471)----Net General Bonded Debt 39,926 41.371 42,665 44,194 44,765 --Other Debt Revenue Bonds 12,995 14,065 15.560 16,525 18,360 19,239 19,991 20,734 11.162 17,460 Notes and Capital Leases 180 217 67 93 119 142 60 82 405 520 **Total Outstanding Debt** \$ 53,101 \$ 55,653 \$ 58,292 \$ 60,812 \$ 62,344 \$ 18,502 \$ 19,299 \$ 20,073 \$ 21,139 \$ 11,682 **General Bonded Debt Ratios** Per Capita \$ 328.83 \$ 342.26 \$ 355.45 \$ 371.99 \$ \$ Per FTSE 8,475 8,331 9,396 11,254 12,827 --0.76% As a percentage of Taxable Assessed Value 0.56% 0.58% 0.62% 0.69% 0.00% 0.00% 0.00% 0.00% 0.00% **Total Outstanding Debt Ratios** Per Capita \$ 437.34 \$ 460.41 \$ 485.65 \$ 511.87 \$ 525.48 \$ 156.16 \$ 165.28 \$ 173.26 \$ 183.84 \$ 102.80 Per FTSE 11,207 5,730 3,533 11,272 12,837 15,486 17,864 5,306 5,735 5,992 As a Percentage of Taxable Assessed Value 0.75% 0.78% 0.84% 0.95% 1.06% 0.33% 0.38% 0.43% 0.49% 0.28%

Notes:

Ratios calculated using population and TAV from corresponding fiscal year.

Debt per student ratios calculated using full-time equivalent enrollment for corresponding fiscal year.

Grayson College Legal Debt Margin Information Last Ten Fiscal Years (Unaudited)

For the Year Ended August 31 (amounts expressed in thousands) 2012 2011 2010 2005 2004 2009 2008 2007 2006 2003 Taxable Assessed Value \$7,071,613 \$7,135,078 \$6,374,799 \$5,865,534 \$5,543,144 \$5,020,358 \$4,111,277 \$6,899,722 \$4,631,612 \$4,275,734 **General Obligations Bonds** Statutory Tax Levy Limit for Debt Service \$ 35,358 \$ 35,675 34,499 \$ 31,874 \$ 29,328 \$ 27,716 \$ 25,102 \$ 23,158 \$ 21,379 20,556 Less Funds Restricted for Repayment of General Obligation Bonds 794 784 800 471 Total Net General Obgligation Debt 34,564 34,891 33,699 31,403 29,328 27,716 25,102 23,158 21,379 20,556 Current Year Debt Service Requirements 3,148 3,078 3,011 1,916 1,007 Excess of Statuary Limit for Debt Service over Current Requirements \$ 31,416 31,813 \$ 30,688 29,487 28,321 27,716 \$ 25,102 \$ 23,158 21,379 \$ 20,556 Net Current Requirements as a % of Statutory Limit 6.66% 6.43% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%

Note: Texas Education Code Section 130.122 limits the debt service tax levy of community colleges to \$0.50 per hundred dollars taxable assessed valuation.

Grayson College Pledged Revenue Coverage Last Ten Fiscal Years (Unaudited)

Debt Service Requirements
Pledged Revenues (\$000 omitted)

(\$000 omitted)

Fiedged Revenues (5000 offitted)															(φυυυ	ommuec)					
			St	udent					Com	munity													
	Ger	neral	Se	ervice	Reg	istration	Lab	oratory	Edu	cation	Inve	estment	A	uxiliary									Coverage
Tuition	Use	Fee]	Fee]	Fees]	Fees	F	Fees	In	come	En	terprises]	Γotal	Pı	rincipal	In	terest		Total	Ratio
														<u>.</u>									
\$ 1,781	\$	915	\$	529	\$	309	\$	311	\$	107	\$	72	\$	3,315	\$	7,339	\$	1,070	\$	401	\$	1,471	4.99
1,661		968		242		334		357		112		113		3,590		7,377		1,150		464		1,614	4.57
1,386		888		222		307		353		80		158		3,197		6,591		965		667		1,632	4.04
1,178		772		193		276		246		44		168		3,210		6,087		935		694		1,629	3.74
1,042		676		169		231		201		89		354		2,841		5,603		900		722		1,622	3.45
984		674		168		223		184		162		532		2,595		5,522		880		747		1,627	3.39
845		648		162		189		175		144		368		2,392		4,923		850		772		1,622	3.04
780		597		171		184		181		86		226		2,473		4,698		1,051		814		1,865	2.52
740		598		171		176		181		68		87		2,376		4,397		532		568		1,100	4.00
502		557		159		144		182		52		80		2,326		4,002		612		399		1,011	3.96
	\$ 1,781 1,661 1,386 1,178 1,042 984 845 780 740	Tuition Use \$ 1,781 \$ 1,661 1,386 1,178 1,042 984 845 780 740	\$ 1,781 \$ 915 1,661 968 1,386 888 1,178 772 1,042 676 984 674 845 648 780 597 740 598	Tuition General Use Fee Section \$ 1,781 \$ 915 \$ 1,661 968 \$ 1,386 \$ 888 1,178 772 1,042 676 984 674 648 780 597 740 598	Tuition Use Fee Fee \$ 1,781 \$ 915 \$ 529 1,661 968 242 1,386 888 222 1,178 772 193 1,042 676 169 984 674 168 845 648 162 780 597 171 740 598 171	Tuition General Use Fee Service Fee Registration \$ 1,781 \$ 915 \$ 529 \$ 1,661 968 242 \$ 1,386 888 222 \$ 1,178 772 193 \$ 1,042 676 169 984 674 168 845 648 162 780 597 171 740 598 171	Tuition General Use Fee Student Service Fee Registration Fees \$ 1,781 \$ 915 \$ 529 \$ 309 1,661 968 242 334 1,386 888 222 307 1,178 772 193 276 1,042 676 169 231 984 674 168 223 845 648 162 189 780 597 171 184 740 598 171 176	Tuition General Use Fee Student Service Fee Registration Fees Lab \$ 1,781 \$ 915 \$ 529 \$ 309 \$ 1,661 968 242 334	Tuition General Use Fee Student Fee Registration Fees Laboratory Fees \$ 1,781 \$ 915 \$ 529 \$ 309 \$ 311 1,661 968 242 334 357 1,386 888 222 307 353 1,178 772 193 276 246 1,042 676 169 231 201 984 674 168 223 184 845 648 162 189 175 780 597 171 184 181 740 598 171 176 181	Tuition General Use Fee Student Fee Registration Fees Laboratory Fees Corr Edu F \$ 1,781 \$ 915 \$ 529 \$ 309 \$ 311 \$ 1,661 968 242 334 357 353 353 1,386 888 222 307 353 353 1,178 772 193 276 246 246 1,042 676 169 231 201 201 984 674 168 223 184 845 648 162 189 175 780 597 171 184 181 740 598 171 176 181	Tuition General Use Fee Student Service Fees Registration Fees Laboratory Fees Community Education Fees \$ 1,781 \$ 915 \$ 529 \$ 309 \$ 311 \$ 107 1,661 968 242 334 357 112 1,386 888 222 307 353 80 1,178 772 193 276 246 44 1,042 676 169 231 201 89 984 674 168 223 184 162 845 648 162 189 175 144 780 597 171 184 181 86 740 598 171 176 181 68	Tuition Student Use Fee Service Fee Registration Fees Laboratory Fees Community Education Fees Invested	Tuition General Use Fee Student Fee Registration Fees Laboratory Fees Community Education Fees Investment Income \$ 1,781 \$ 915 \$ 529 \$ 309 \$ 311 \$ 107 \$ 72 1,661 968 242 334 357 112 113 1,386 888 222 307 353 80 158 1,178 772 193 276 246 44 168 1,042 676 169 231 201 89 354 984 674 168 223 184 162 532 845 648 162 189 175 144 368 780 597 171 184 181 86 226 740 598 171 176 181 68 87	Tuition General Use Fee Student Fee Registration Fees Laboratory Fees Education Fees Investment Income At En \$ 1,781 \$ 915 \$ 529 \$ 309 \$ 311 \$ 107 \$ 72 \$ 1,661 968 242 334 357 112 113 1,386 888 222 307 353 80 158 1,178 772 193 276 246 44 168 1,042 676 169 231 201 89 354 984 674 168 223 184 162 532 845 648 162 189 175 144 368 780 597 171 184 181 86 226 740 598 171 176 181 68 87	Tuition General Use Fee Student Fees Registration Fees Laboratory Fees Education Fees Investment Income Auxiliary Enterprises \$ 1,781 \$ 915 \$ 529 \$ 309 \$ 311 \$ 107 \$ 72 \$ 3,315 1,661 968 242 334 357 112 113 3,590 1,386 888 222 307 353 80 158 3,197 1,178 772 193 276 246 44 168 3,210 1,042 676 169 231 201 89 354 2,841 984 674 168 223 184 162 532 2,595 845 648 162 189 175 144 368 2,392 780 597 171 184 181 86 226 2,473 740 598 171 176 181 68 87 2,376	Tuition General Use Fee Student Fee Registration Fees Laboratory Fees Education Fees Investment Income Auxiliary Enterprises Total Income \$ 1,781 \$ 915 \$ 529 \$ 309 \$ 311 \$ 107 \$ 72 \$ 3,315 \$ 1,661 968 242 334 357 112 113 3,590 1,386 888 222 307 353 80 158 3,197 1,178 772 193 276 246 44 168 3,210 1,042 676 169 231 201 89 354 2,841 984 674 168 223 184 162 532 2,595 845 648 162 189 175 144 368 2,392 780 597 171 184 181 86 226 2,473 740 598 171 176 181 68 87 2,376	Tuition General Use Fee Student Fee Registration Fees Laboratory Fees Education Fees Investment Income Auxiliary Enterprises Total \$ 1,781 \$ 915 \$ 529 \$ 309 \$ 311 \$ 107 \$ 72 \$ 3,315 \$ 7,339 1,661 968 242 334 357 112 113 3,590 7,377 1,386 888 222 307 353 80 158 3,197 6,591 1,178 772 193 276 246 44 168 3,210 6,087 1,042 676 169 231 201 89 354 2,841 5,603 984 674 168 223 184 162 532 2,595 5,522 845 648 162 189 175 144 368 2,392 4,923 780 597 171 184 181 86 226 2,473 4,698 7	Tuition General Use Fee Student Fee Registration Fees Laboratory Fees Education Fees Investment Income Auxiliary Enterprises Total Proprior \$ 1,781 \$ 915 \$ 529 \$ 309 \$ 311 \$ 107 \$ 72 \$ 3,315 \$ 7,339 \$ 1,661 968 242 334 357 112 113 3,590 7,377 1,386 888 222 307 353 80 158 3,197 6,591 1,178 772 193 276 246 44 168 3,210 6,087 1,042 676 169 231 201 89 354 2,841 5,603 984 674 168 223 184 162 532 2,595 5,522 845 648 162 189 175 144 368 2,392 4,923 780 597 171 184 181 86 226 2,473 4,698 740 598 171 176 181 68	Tuition General Use Fee Student Fee Registration Fees Laboratory Fees Education Fees Investment Income Auxiliary Enterprises Total Principal \$ 1,781 \$ 915 \$ 529 \$ 309 \$ 311 \$ 107 \$ 72 \$ 3,315 \$ 7,339 \$ 1,070 1,661 968 242 334 357 112 113 3,590 7,377 1,150 1,386 888 222 307 353 80 158 3,197 6,591 965 1,178 772 193 276 246 44 168 3,210 6,087 935 1,042 676 169 231 201 89 354 2,841 5,603 900 984 674 168 223 184 162 532 2,595 5,522 880 845 648 162 189 175 144 368 2,392 4,923 850 780 597	Tuition General Use Fee Student Fees Registration Fees Laboratory Fees Education Fees Investment Income Auxiliary Enterprises Total Principal Interprises \$ 1,781 \$ 915 \$ 529 \$ 309 \$ 311 \$ 107 \$ 72 \$ 3,315 \$ 7,339 \$ 1,070 \$ 1,661 968 242 334 357 112 113 3,590 7,377 1,150 \$ 1,386 888 222 307 353 80 158 3,197 6,591 965 965 1,178 772 193 276 246 44 168 3,210 6,087 935 1,042 676 169 231 201 89 354 2,841 5,603 900 984 674 168 223 184 162 532 2,595 5,522 880 845 648 162 189 175 144 368 2,392 4,923 850 780 597 171 184	Tuition General Use Fee Service Fee Registration Fees Laboratory Fees Education Fees Investment Income Auxiliary Enterprises Total Principal Interest \$ 1,781 \$ 915 \$ 529 \$ 309 \$ 311 \$ 107 \$ 72 \$ 3,315 \$ 7,339 \$ 1,070 \$ 401 1,661 968 242 334 357 112 113 3,590 7,377 1,150 464 1,386 888 222 307 353 80 158 3,197 6,591 965 667 1,178 772 193 276 246 44 168 3,210 6,087 935 694 1,042 676 169 231 201 89 354 2,841 5,603 900 722 984 674 168 223 184 162 532 2,595 5,522 880 747 845 648 162 189 175 144 <td>Tuition Student Use Fee Service Fee Registration Fees Laboratory Fees Education Fees Investment Income Auxiliary Enterprises Total Principal Interest \$ 1,781 \$ 915 \$ 529 \$ 309 \$ 311 \$ 107 \$ 72 \$ 3,315 \$ 7,339 \$ 1,070 \$ 401 \$ 1,661 968 242 334 357 112 113 3,590 7,377 1,150 464 44 1,386 888 222 307 353 80 158 3,197 6,591 965 667 677 1,178 772 193 276 246 44 168 3,210 6,087 935 694 1,042 676 169 231 201 89 354 2,841 5,603 900 722 984 674 168 223 184 162 532 2,595 5,522 880 747 845 648 162 189 175 144 368 2,392 4,923</td> <td>Tuition Student Use Fee Service Fee Registration Fees Laboratory Fees Education Fees Investment Income Auxiliary Enterprises Total Principal Interest Total \$ 1,781 \$ 915 \$ 529 \$ 309 \$ 311 \$ 107 \$ 72 \$ 3,315 \$ 7,339 \$ 1,070 \$ 401 \$ 1,471 1,661 968 242 334 357 112 113 3,590 7,377 1,150 464 1,614 1,386 888 222 307 353 80 158 3,197 6,591 965 667 1,632 1,178 772 193 276 246 44 168 3,210 6,087 935 694 1,629 1,042 676 169 231 201 89 354 2,841 5,603 900 722 1,622 984 674 168 223 184 162 532 2,595 5,522 880 747</td>	Tuition Student Use Fee Service Fee Registration Fees Laboratory Fees Education Fees Investment Income Auxiliary Enterprises Total Principal Interest \$ 1,781 \$ 915 \$ 529 \$ 309 \$ 311 \$ 107 \$ 72 \$ 3,315 \$ 7,339 \$ 1,070 \$ 401 \$ 1,661 968 242 334 357 112 113 3,590 7,377 1,150 464 44 1,386 888 222 307 353 80 158 3,197 6,591 965 667 677 1,178 772 193 276 246 44 168 3,210 6,087 935 694 1,042 676 169 231 201 89 354 2,841 5,603 900 722 984 674 168 223 184 162 532 2,595 5,522 880 747 845 648 162 189 175 144 368 2,392 4,923	Tuition Student Use Fee Service Fee Registration Fees Laboratory Fees Education Fees Investment Income Auxiliary Enterprises Total Principal Interest Total \$ 1,781 \$ 915 \$ 529 \$ 309 \$ 311 \$ 107 \$ 72 \$ 3,315 \$ 7,339 \$ 1,070 \$ 401 \$ 1,471 1,661 968 242 334 357 112 113 3,590 7,377 1,150 464 1,614 1,386 888 222 307 353 80 158 3,197 6,591 965 667 1,632 1,178 772 193 276 246 44 168 3,210 6,087 935 694 1,629 1,042 676 169 231 201 89 354 2,841 5,603 900 722 1,622 984 674 168 223 184 162 532 2,595 5,522 880 747

Grayson College Demographic and Economic Statistics - Taxing District Last Ten Fiscal Years (Unaudited)

Calendar Year	District Population	District Personal Income	District Personal Income per Capita	District Unemployment Rate
2011	121,419	(a)	(a)	8.3%
2010	120,877	3,848,851,000	32,066	8.4%
2009	120,030	3,848,851,000	32,066	8.1%
2008	118,804	3,624,919,000	30,015	5.3%
2007	118,641	3,412,174,000	28,901	4.7%
2006	118,478	3,230,638,000	27,591	4.9%
2005	116,763	3,059,973,000	26,207	5.2%
2004	115,855	2,856,052,000	24,652	6.1%
2003	114,984	2,694,267,000	23,424	7.0%
2002	113,642	2,622,248,000	23,064	6.6%

(a) Information is not yet available

Sources:

Population from U.S. Bureau of Census Person income from U.S. Bureau of Economic Analysis Unemployment rate from Texas Workforce Commission

Grayson College Principal Employers Current Year and Nine Years Prior (Unaudited)

Current Fiscal Year

Employer	Number of Employees	Percentage of Total County Employment
Employer	Employees	county Employment
Tyson Fresh Meats	1,250 - 1,499	2.60%
Texoma Health Care Systems	1,250 - 1,499	2.55%
CIGNA Company	1,000 - 1,249	2.25%
Texas Instruments	1,000 - 1,249	2.23%
Wilson N. Jones Regional Health Systems	1,000 - 1,249	1.86%
Sherman ISD	750 - 999	1.76%
Ruiz Foods	500 - 749	1.31%
Denison ISD	500 - 749	1.16%
Grayson County	500 - 749	0.98%
Trailblazer Health Enterprises	500 - 749	0.97%
Total	8,250 - 10,740	

Source:

Texas Workforce Commission

Notes:

Percentages are calculated using the midpoints of the ranges.

Information for nine years prior is unavailable and the College has chosen to implement this schedule prospectively.

Grayson College Faculty, Staff and Administrative Statistics Last Ten Fiscal Years (Unaudited)

For the Year Ended August 31.

				FC	or the Year Ei	naea August .	31,			
	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003
Faculty										
Full-Time	97	97	95	90	86	88	87	93	83	94
Part-Time	232	183	152	153	145	142	137	122	122	116
Total	329	280	247	243	231	230	224	215	205	210
Percent										
Full-Time	29.5%	34.6%	38.5%	37.0%	37.2%	38.3%	38.8%	43.3%	40.5%	44.8%
Part-Time	70.5%	65.4%	61.5%	63.0%	62.8%	61.7%	61.2%	56.7%	59.5%	55.2%
Staff and Administrators										
Full-Time	129	136	135	134	130	116	119	118	113	111
Part-Time										
Total	129	136	135	134	130	116	119	118	113	111
Percent										
Full-Time	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Part-Time	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FTSE per Full-Time Faculty	48.6	51.2	47.8	43.6	40.6	39.6	38.7	37.6	42.5	35.2
FTSE per Full-Time Staff Member	36.5	36.5	33.6	29.3	26.8	30.1	28.3	29.7	31.2	29.8
Average Annual Faculty Salary	\$ 53,695	\$ 54,762	\$ 53,734	\$ 53,058	\$ 47,740	\$ 46,836	\$ 46,500	\$ 45,600	\$ 44,700	\$ 43,600

Grayson College Enrollment Details Last Five Fiscal Years (Unaudited)

	Fall 2011 Fall 2010		Fall 2009		Fall 2008		Fall 2007			
Student Classification	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent
00-30 hours	4,171	80.74%	4,152	82.48%	3,968	84.21%	3,382	82.05%	3,015	81.12%
31-60 hours	862	16.69%	882	17.52%	538	11.42%	594	14.41%	655	17.62%
> 60 hours	133	2.57%	0	0.00%	206	4.37%	146	3.54%	47	1.26%
Total	5,166	100.00%	5,034	100.00%	4,712	100.00%	4,122	100.00%	3,717	100.00%
	Fall 2	2011	Fall 2010		Fall 2009		Fall 2008		Fall 2007	
Semester Hour Load	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent
Less than 3	8	0.15%	9	0.18%	13	0.28%	13	0.32%	18	0.48%
3-5 semester hours	704	13.63%	690	13.71%	714	15.15%	663	16.08%	541	14.55%
6-8 semester hours	1,141	22.09%	1,116	22.17%	1,055	22.39%	809	19.63%	775	20.85%
9-11 semester hours	933	18.06%	940	18.67%	456	9.68%	648	15.72%	640	17.22%
12-14 semester hours	1,919	37.15%	1,836	36.47%	1,876	39.81%	1,473	35.73%	1,206	32.46%
15-17 semester hours	398	7.70%	375	7.45%	499	10.59%	462	11.21%	474	12.75%
18 & over	63	1.22%	68	1.35%	99	2.10%	54	1.31%	63	1.69%
Total	5,166	100.00%	5,034	100.00%	4,712	100.00%	4,122	100.00%	3,717	100.00%
	Eal1	2011	Eall 2010		Eall 2000		Fall 2008		Fall 2007	
Tuition Status	Number	Percent	Fall 2010 Number Percent		Fall 2009 Number Percent		Number Percent		Number	Percent
•										
•										
- 10										
Texas Resident (In-District) Texas Resident (Out-of-District) Non-Resident Tuition Total	3,678 1,135 353 5,166	71.20% 21.97% 6.83% 100.00%	3,555 1,111 368 5,034	70.62% 22.07% 7.31% 100.00%	3,328 1,046 338 4,712	70.63% 22.20% 7.17% 100.00%	2,817 944 361 4,122	68.34% 22.90% 8.76% 100.00%	2,552 825 340 3,717	68.65% 22.20% 9.15% 100.00%

Grayson College Student Profile Last Five Fiscal Years (Unaudited)

	Fall 2011		Fall 2010		Fall 2009		Fall 2008		Fall 2007		
Gender	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	
Female	3,178	61.52%	3,072	61.03%	2,881	61.14%	2,508	60.84%	2,296	61.77%	
Male	1,988	38.48%	1,962	38.97%	1,831	38.86%	1,614	39.16%	1,421	38.23%	
Total	5,166	100.00%	5,034	100.00%	4,712	100.00%	4,122	100.00%	3,717	100.00%	
	Fall 3	Fall 2011 Fall 2010		Fall 2009		Fall 2008		Fall 2007			
Ethnic Origin	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	
White	3,704	71.70%	4,073	80.92%	3,583	76.04%	3,208	77.82%	2,908	78.24%	
African American	343	6.64%	377	7.49%	329	6.98%	240	5.82%	222	5.97%	
Hispanic	542	10.49%	280	5.56%	318	6.75%	260	6.31%	218	5.86%	
Native American	144	2.79%	191	3.79%	286	6.07%	207	5.02%	169	4.55%	
International	164	3.17%	61	1.21%	135	2.87%	161	3.91%	154	4.14%	
Asian	44	0.85%	52	1.03%	61	1.29%	46	1.12%	46	1.24%	
Multi-Racial	225	4.36%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
Total	5,166	100.00%	5,034	100.00%	4,712	100.00%	4,122	100.00%	3,717	100.00%	
	Fall 2	Fall 2011		Fall 2010		Fall 2009		Fall 2008		Fall 2007	
Age	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	
Under 18	773	14.96%	658	13.07%	602	12.77%	575	13.95%	483	12.99%	
18-21	1,811	35.06%	1,849	36.73%	1,759	37.33%	1,660	40.27%	1,530	41.16%	
22-24	559	10.82%	574	11.40%	596	12.65%	523	12.69%	410	11.03%	
25-30	737	14.27%	758	15.06%	738	15.66%	562	13.63%	528	14.21%	
31-35	440	8.52%	397	7.89%	299	6.35%	244	5.92%	246	6.62%	
36-50	668	12.93%	652	12.95%	568	12.05%	446	10.82%	437	11.76%	
51-64	173	3.35%	139	2.76%	135	2.87%	98	2.38%	76	2.04%	
61 & over	5_	0.10%	7_	0.14%	15	0.32%	14	0.34%	7	0.19%	
	5,166	100.01%	5,034	100.00%	4,712	100.00%	4,122	100.00%	3,717	100.00%	

Grayson College Transfers to Senior Texas Institutions 2010 - 2011 Graduates, Completers and Non-Returners (Unaudited)

Institution	Transfer Student Count Academic	Transfer Student Count Technical	Transfer Student Count Tech-Prep	Total of all Sample Transfer Students	% of all Sample Transfer Students
Angelo State University	6		1	7	1.29%
Lamar University	2			2	0.37%
Midwestern State University	16	1		17	3.13%
Prairie View A & M University		1		1	0.18%
Sam Houston State University	2			2	0.37%
Stephen F. Austin State University	24			24	4.41%
Tarletan State University	11	1	3	15	2.76%
Texas A & M University	47	5	2	54	9.93%
Texas A & M University at Commerce	66	16	5	87	15.99%
Texas A & M University at Corpus Christi	4			4	0.74%
Texas A & M University at Galveston	1	1		2	0.37%
Texas A & M University System Health Science Center	2			2	0.37%
Texas State University	12	2	3	17	3.13%
Texas Tech University	42	4	2	48	8.82%
Texas Woman's University	43		8	51	9.38%
The University of Texas at Arlington	25	2	7	34	6.25%
The University of Texas at Austin	23	3		26	4.78%
The University of Texas at Dallas	22	5		27	4.96%
The University of Texas at El Paso	1			1	0.18%
The University of Texas at Pan American	1			1	0.18%
The University of Texas at the Permian Basin	1			1	0.18%
The University of Texas at San Antonio	4	1		5	0.92%
The University of Texas at Tyler	4		2	6	1.10%
The University of Texas Health Center at San Antonio	1			1	0.18%
The University of Texas Medical Branch at Galveston	1			1	0.18%
University of Houston	2			2	0.37%
University of North Texas	86	12	3	101	18.56%
West Texas A & M University	5			5	0.92%
Totals	454	54	36	544	100.00%

Grayson College Capital Asset Information Fiscal Years 2008 to 2012 (Unaudited)

	Fiscal Year						
	2012	2011	2010	2009	2008		
A andomia Duildings	20	19	18	18	18		
Academic Buildings					_		
Square Footage	407,848	399,848	337,500	304,320	304,320		
Libraries	10.502	10.502	10.502	10.502	10.502		
Square Footage	18,503	18,503	18,503	18,503	18,503		
Number of Volumes	51,800	51,800	51,800	51,800	51,800		
Administrative and support buildings	3	3	3	3	3		
Square Footage	39,953	39,953	39,953	34,553	34,553		
Dormitories	2	2	2	2	2		
Square Footage	51,121	51,121	51,121	51,121	51,121		
Number of Beds	180	180	180	180	180		
Golf Course	2	2	2	2	2		
Square Footage	4,122	4,122	4,122	4,122	4,122		
Dining Facilities	1	1	1	1	1		
Square Footage	9,750	9,750	9,750	9,750	9,750		
Average Daily Customers	300	300	300	300	300		
Athletic Facilities	4	4	4	4	3		
Square Footage	30,003	29,753	29,753	29,753	25,379		
Gymnasiums	1	1	1	1	1		
Baseball Field	1	1	1	1	1		
Softball Field	1	1	1	1	1		
Batting Cage	1	1	1	1			
Plant Facilities	3	3	3	3	3		
Square Footage	6,797	6,797	6,797	6,797	6,797		
Transportation	-,	-,	-,	-,	2,12.		
Cars	3	3	3	3	2		
Light Trucks/Vans	24	24	24	24	24		
Buses	3	3	3	3	2		
Dubob	3	3	J	3	2		